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# Zero-sum revision games \*

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## ABSTRACT

In zero-sum asynchronous revision games, players revise their actions only at exogenous random times. Players' revision times follow Poisson processes, independent across players. Payoffs are obtained only at the deadline by implementing the last prepared actions in the "component game". We characterize the value of this game as the unique solution of an ordinary differential equation and show it is continuous in all parameters. As the duration of the game increases, the *limit revision value* does not depend on the initial position and is included between the min-max and max-min of the component game. We characterize the equilibrium for  $2 \times 2$  games. When the component game min-max and max-min differ, the revision game equilibrium have a wait-and-wrestle structure: far form the deadline, players stay put at *sur-place* action profile, close to the deadline, they take best responses to the action of the opponent.

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# 1. Introduction

A revision game models a situation where players prepare the actions they want to see actually implemented at a future predetermined deadline. Players enter the game at an initial time, choose actions and then wait for their actions to be implemented at a deadline and for payoffs to be distributed according to a known mapping from action profiles into payoffs (the component game). Between the initial time and the deadline, players observe the actions the other players have prepared and may have the opportunity to revise their action and reconsider their choices. Revision opportunities arrive at exogenous random times according to independent Poisson processes. As the deadline gets closer and closer, the probability to get another revision opportunity vanishes and the last chosen actions become more and more binding.

This model is a variant of usual stochastic games as defined by Shapley (1953). In this seminal paper, Shapley introduced two-person zero-sum stochastic games as games with terminal payoffs and random duration, where the probability of termination of the game is stationary over time. By contrast, in revision games, the probability of termination increases with time. Lovo and Tomala (2015) study a general model of revision games with stochastic transitions. In this paper, as in the first model proposed by Shapley, we focus on zero-sum games, i.e. two player games in which players 1's final payoffs is opposite of player 2's final payoff.

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Revision games can be used to model a number of economic and social relations. For example, in some stock markets, thirty minutes before the opening hour, traders can submit orders which can be withdrawn and changed until the opening time. Only the orders recorded in the system at the opening time are binding and payoff relevant. Another example are international negotiations, or negotiations about regulations between a government and the industry to be regulated. During an international negotiation process, parties prepare proposals and counterproposals but only the final draft of the agreement signed at the end of the summit matters. Regulation of industries are renewed at known dates and before the expiration of the current regulation, the regulator and the industry representatives negotiate on the next version. At the same time, companies prepare their production technology to complain to the next standards in the regulation.<sup>3</sup> Sports also provide many applications for revision games. The composition of teams in football or rugby, needs to be made before the match, the choice of the tires and car setting before the care race starts, etc.

In such frameworks, it is common to empirically observe a *deadline effect*. In the stock markets, little happens at the beginning of the pre-opening period whereas most of the activity of submitting and revising orders concentrates in the last five minutes before the official opening hour (Biais et al., 1999). Negotiations often start with little progress in the early phase, whereas most activity is concentrated when the deadline approaches. These phenomena have been explained using war of attrition (Alesina and Drazen, 1991), or bargaining games with incomplete information (Spier, 1992; Vives and Medrano, 2001), or optimism (Simsekyand and Yildiz, 2014). In a revision game, there is no waiting cost (or war of attrition), no incomplete information, and players are perfectly rational. Nevertheless, we show that if the component game does not have a pure strategy equilibrium, the deadline effect emerges in the revision game from the equilibrium behavior. Thus, we provide a new alternative explanation of the deadline effect in these economic frameworks.

Revision games have been introduced by Kamada and Kandori (2013), and further studied in Calcagno et al. (2014). In particular, Calcagno et al. (2014) study revision games with  $2 \times 2$  component games having two strict Nash equilibria.

In the present paper, we consider the case of two-player zero-sum component games. We are interested in the properties of the revision game equilibrium payoff, which we call *the revision value*, and its limit when the length of the revision phase goes to infinity, which we call *the limit revision value*.

The revision value exists (from Lovo and Tomala, 2015) and we characterize it as the unique solution of an ordinary differential equation. We prove that players have *pure* optimal strategies. Then we show that, in contrast with non-zero-sum revision games (see Calcagno et al., 2014), the equilibrium payoff (*i.e.* the value) is a continuous function of the parameters of the model: the payoff matrix of the component game, the relative frequency with which each player has a revision opportunity, and the duration of the revision game. We show that it is advantageous to be relatively fast, which is not the case for the games studies by Calcagno et al. (2014) where a player might gain from being forced to revise at a relatively low frequency.

Then, we analyze the limit revision value as the length of the duration phase (or equivalently, the frequency of revisions) goes to infinity. We show that the limit revision value does not depend on the initial action profile prepared at the beginning of the game and that, moving backward from the deadline, the revision value converges to the limit revision value exponentially fast. When the component game has a pure Nash equilibrium, the limit revision value coincides with the value of the component game. However, when the component game has no pure strategy equilibrium, the limit revision value generically differs from the component game value. In this case, the limit revision value to a player is strictly increasing in the relative frequency with which she can revise her action. The limit revision value converges to the player's min-max in the component game as this relative frequency goes to infinity.

Finally, we fully characterize the equilibrium strategies for  $2 \times 2$  zero-sum component games. We show that if the component game has a pure Nash equilibrium, when the revision phase is sufficiently long, players prepare the component game equilibrium from the start. If the component game equilibrium is in mixed strategies, at the beginning of the revision phase, players prepare an action profile that they do not revise until the deadline is close enough. When the end of the revision phase approaches, player start changing their action whenever they have a revision opportunity. That is, the equilibrium generate a deadline effect: at the beginning, players settle on a *sur-place* action profile, which is not an equilibrium of the component game. They wait for the deadline to be close enough and then all the activity of revision is concentrated at the last minute. This is consistent with robust empirical regularity observed in bargaining and negotiations.

Our "wait and wrestle" equilibrium is reminiscent of the structure found by Kamada and Sugaya (2014) on a model of political campaign which a modified version of a revision game. They consider two candidates, "strong" and "weak", who have to choose before the election date between three policies denoted 01, 0 and 1. Initially, both candidates are at the policy 01. Candidates get asynchronous revision opportunities to revise their policy. Differently from revision games, policies 0 and 1 are irreversible, once a candidate changes his choice from 01 to 0 or 1, he cannot change it at further revision times. They show that the strong candidate has an incentive to copy the weak candidate's choice, whereas the weak candidate has an incentive to differentiate. In equilibrium, the weak candidate makes his policy choice only when the election date is close enough. The component game they consider has constant sum and a mixed equilibrium (when played as a one-shot simultaneous move game), so we should expect the model to resemble the zero-sum case. Indeed, the delay in choosing action that they display is in line with the prediction of our zero-sum revision game. The main difference with revision

<sup>&</sup>lt;sup>3</sup> Some example are: the banking sectors regulations Basel 1, 2, and 3 expire and are renewed known basis; Global warming forums set targets for a given period to be reviewed on regular basis; European Union emission standards Euro 4 effective January 1, 2008, Euro 5 effective January 1, 2010 etc.

games is that in their setting, players can revise their action only once. As a consequence, the "waiting" action profile is not endogenous as in revision game, neither is there a cycling choice of actions when the deadline is close enough.

The paper is organized as follows: The model is introduced in Section 2. Section 3 analyzes the equilibrium property of a general zero-sum revision game. The finite duration phase is studied in Section 3. Section 4 considers the limit case when the duration goes to infinity. In Section 5, we characterize the equilibrium of the revision game for  $2 \times 2$  component games. The proofs for this case are relegated to the Appendix. Section 6 concludes.

## 2. Zero-sum revision games

#### 2.1. Component game

The first ingredient is a two-player zero-sum game called the *component game* throughout. Let  $X_1$  and  $X_2$  be finite and non-empty sets of actions for players 1 and 2 respectively, and denote  $X := X_1 \times X_2$  the set of action profiles. Let  $U : X \to \mathbb{R}$ be player 1's payoff function, the payoff function of player 2 is -U. We also denote by U the payoff matrix  $(U(x))_{x \in X}$ . For given X,  $\mathbb{R}^X$  is the space of player 1's payoff functions. In the paper, we say that a property is generic if it holds on  $\mathbb{R}^X$ , except on a set with Lebesgue measure zero.<sup>4</sup>

For any pure action  $x_{-i} \in X_i$  of player -i, denote  $BR_i^U(x_{-i}) \subseteq X_i$  the set of player *i*'s pure best responses to  $x_{-i}$  in the component game with payoff matrix *U*. Formally, for any  $x_1$  in  $X_1$  and  $x_2$  in  $X_2$ , we denote the best responses by:

$$BR_1^U(x_2) := \arg \max_{y_1 \in X_1} U(y_1, x_2), \qquad BR_2^U(x_1) := \arg \min_{y_2 \in X_2} U(x_1, y_2)$$

We say that U is regular if for each player i and  $x_{-i}$ ,  $BR_i^U(x_{-i})$  is a singleton. Note that generically, U is regular.<sup>5</sup>

Let *V* be the minmax value of this game in mixed strategies, that is, *V* is player 1's unique Nash equilibrium payoff of the game *U*. Let  $S_i$  be player *i*'s Stackelberg payoff in the game where the first mover is player *i* = 1, 2. That is,  $S_1$  (resp.  $S_2$ ) is the maxmin (resp. minmax) value of the game in pure strategies. One has,

$$\max_{x_1} \min_{x_2} U(x_1, x_2) = S_1 \le V \le S_2 = \min_{x_2} \max_{x_1} U(x_1, x_2)$$

and  $S_1 = S_2$  if and only if the component game has a Nash equilibrium in pure strategies.

### 2.2. Revision game

We describe now the revision game built on the component game. Time is continuous,  $t \in [0, T]$  where *T* is a fixed deadline. At time 0, there is an initial "prepared" action profile  $x(0) \in X$ , given exogenously. For each player *i*, there is a Poisson process with intensity  $\lambda_i > 0$ , the two processes being independent. A player is able to change her prepared action only at an arrival of her Poisson process which we call a revision opportunity. At every time t < T, if the current prepared action profile is x(t) and player *i* receives a revision opportunity, then she chooses  $y_i \in X_i$  and the new prepared action profile is  $(y_i, x_{-i}(t))$ . At time t = T, the action profile x(T) is actually played and each player receives the corresponding payoff, U(x(T)) for player 1 and -U(x(T)) for player 2. This is the only payoff that players receive in the revision game.

Revision opportunities and prepared actions are perfectly and publicly observed, the description and the parameters of the game are common knowledge. The revision game is called *asynchronous* since with probability one, only one player receives a revision opportunity at a time.

We will use the following parametrization. Denote  $\lambda = \lambda_1 + \lambda_2$  and  $q = \lambda_1/\lambda$ . The revision process is equivalently described as follows. There is a common Poisson process with intensity  $\lambda$ , which we call the clock. At each arrival, or beat of the clock, a coin flip (q, 1 - q) determines whether player 1 or player 2 gets the revision opportunity.

Next, we define strategies. A history of length *n* is a sequence  $(x_0, \tau_1, i_1, x_1, \tau_2, ..., \tau_n, i_n, x_n)$  in  $H_n = X \times ([0, T] \times \{1, 2\} \times X)^n$ , with  $H_0 = X$  and where  $x_0$  denotes the initial action profile,  $\tau_m$  the time of the *m*-th beat of the clock,  $i_m$  the player who had the opportunity to revise at time  $\tau_m$  and  $x_m$  the new action profile after the revision. A (behavior) strategy  $\sigma_i$  of player *i* is a measurable mapping from  $\bigcup_{n\geq 0}(H_n\times [0,T])$  to  $\Delta(X_i)$ . A strategy is Markov if it depends on the time of revision and the other player's current action only. Formally, a Markov strategy  $\sigma_i$  for player *i* is a measurable mapping from  $X_{-i} \times [0, T]$  to  $\Delta(X_i)$ .

A pair  $\sigma = (\sigma_1, \sigma_2)$  induces a unique probability  $P_\sigma$  over the set  $\bigcup_{n\geq 0} H_n$  of finite histories which are identical to plays of the revision games. If a play  $(x, \tau_1, i_1, x_1, \tau_2, \dots, \tau_n, i_n, x_n)$  is realized, it means that  $\tau_n$  was the last ring of the clock and the terminal action profile is  $x(T) = x_n$ . If the history  $x_0 \in H_0 = X$  is realized, it means that the clock did not ring and  $x(T) = x_0$ . A play induces a unique right-continuous trajectory for the profile of actions  $(x(t))_{t \in [0,T]}$  which jumps at revision times. This allows to define an expected payoff  $\mathbb{E}_{\sigma}[U(x(T))]$ .

<sup>&</sup>lt;sup>4</sup> All generic statements in the paper would hold if we defined generic as true on an open and dense subset of  $\mathbb{R}^X$ .

<sup>&</sup>lt;sup>5</sup> The set of non-regular payoff matrices is contained in a finite union of linear strict subspaces of  $\mathbb{R}^{\chi}$  and therefore is Lebesgue negligible.

We define the minmax and maxmin value of this game as,

$$\overline{u}(T, x) = \inf_{\sigma_2} \sup_{\sigma_1} \mathbb{E}_{\sigma}[U(x(T))], \quad \underline{u}(T, x) = \sup_{\sigma_1} \inf_{\sigma_2} \mathbb{E}_{\sigma}[U(x(T))].$$

If these two quantities are equal, the game is said to have a value  $u(T, x) = \overline{u}(T, x) = \underline{u}(T, x)$ .

Note that as a zero-sum game, if the revision game has a value u(T, x), then all equilibria (if any) share the same payoff which is equal to this value. To see this, fix T and x and suppose that the revision game has a value u(T, x) and equilibrium with payoff u' < u(T, x). Then, player 1 has a profitable deviation that consist in playing the strategy that guarantees him  $\underline{u}(T, x) = u(T, x)$ , irrespective of player 2's strategy, a contradiction. With a symmetric argument for player 2, we get u' = u(T, x).

In the sequel we denote by  $t \ge 0$  the remaining time to the deadline, whereas *T* denotes the total length of the revision game, so that  $t = T - \tau$  in the above description. The revision game over the interval [0, *T*] with initial position *x* is denoted  $\Gamma(T, x)$ .

**Notations:** Given a real-valued function u(t, x), we will denote by u(t) the matrix  $(u(t, x))_{x \in X}$ , and  $||u(t)|| := \max_{x \in X} |u(t, x)|$ . For  $t \ge 0$  and  $x = (x_1, x_2)$ , we write:

$$u^{-}(t, x) := \min_{y_2 \in X_2} u(t, x_1, y_2) \text{ and } u^{+}(t, x) =: \max_{y_1 \in X_1} u(t, y_1, x_2).$$

Clearly,  $u^- \le u \le u^+$  pointwise.

## 3. Revision values

We start by analyzing the equilibrium and value for a revision game where T and  $\lambda$  are fixed. Let us first note that existence of equilibrium and value is guaranteed.

**Lemma 1.** The revision game admits a Markov perfect equilibrium  $\sigma$ , the revision game with length t and initial position x has a value denoted by u(t, x). This equilibrium and the value are such that for every  $x \in X$  and almost every  $t \in [0, T]$ ,

$$\sigma_i(t, x_{-i}) \in BR_i^{u(t)}(x_i). \tag{1}$$

**Proof.** The result follows immediately from Lemma 2.1 and Theorem 4.1 in Lovo and Tomala (2015).

From this result, a zero-sum revision game has an equilibrium and hence a value. Also there exists an equilibrium where each player's strategy only depends on the last action prepared by the other player and the remaining time to the end of the game. These Markov equilibrium strategies satisfy equation (1). To interpret this equation, suppose that at time *t* from the end, player *i* has a revision opportunity whereas player -i's last prepared action is  $x_{-i}$ . After preparing an action  $y_i \in X_i$ , the players will be playing a revision game with length *t* and initial action profile  $x(0) = (y_i, x_{-i})$ , that is, the game  $\Gamma(t, (y_i, x_{-i}))$ . Thus, at a revision time, player *i* has the opportunity to choose which revision game to play from the set  $\{\Gamma(t, (y_i, x_{-i}))\}_{y_i \in X_i}$ . Since the equilibrium payoff associated to  $\Gamma(t, (y_i, x_{-i}))$  is  $u(t, (y_i, x_{-i}))$ , it is optimal for player *i* to prepare an action  $y_i \in BR_i^{u(t)}(x_{-i})$ . That is, if a player has a revision opportunity at *t*, then she will prepare a best response to the other player's last prepared action in the component game with payoff u(t). Thus, for any remaining time  $t \ge 0$  before the deadline, the continuation payoff is u(t, x) and only depends on *t* and on the current state *x*.

From now on, we call *revision value* the mapping  $(t, x) \mapsto u(t, x)$ . The main result of this section is that the revision value is characterized as the solution of an ordinary differential equation, from which we derive regularity properties. We first prove that u(t, x) is continuous, in fact Lipschitz, with respect to time. When t and t' are close, with high probability there will be no revision between t and t', thus u(t, x) and u(t', x) are close. In other words, a small increase of the duration of revision game has a small effect on the equilibrium payoff. More formally:

**Lemma 2.** For all  $x \in X$ ,  $u(\cdot, x)$  is  $2\lambda ||U||$ -Lipschitz.

**Proof.** Consider two remaining times t' > t. Since histories in  $\Gamma(t, x)$  are also histories in  $\Gamma(t', x)$ , any strategy  $\sigma'_i$  in  $\Gamma(t', x)$  induces naturally (by restriction) a strategy in  $\Gamma(t, x)$  (also denoted  $\sigma'_i$  for simplicity). On the other hand, any strategy  $\sigma_i$  in  $\Gamma(t, x)$  may be seen as the restriction of some strategy in  $\Gamma(t', x)$ . For instance, one may define a strategy  $\hat{\sigma}_i$  in  $\Gamma(t', x)$  in which player *i* uses  $\sigma_i$  when the remaining time is less than *t*, and does not revise his action when the remaining time is between *t* and *t'*. As a consequence,  $u(t, x) = \sup_{\sigma'_1} \inf_{\sigma'_2} \mathbb{E}_{\sigma}[U(x(t))]$  where the supremum and infimum range over strategies in  $\Gamma(t', x)$ .

For the strategy profile  $(\sigma'_1, \sigma'_2)$ , the probability that at least one revision time occurs in the interval (t, t'] is  $(1 - e^{-\lambda|t-t'|})$ , so that  $P_{\sigma'}(x(t) = x(t')) \ge e^{-\lambda|t-t'|}$ , which implies,

$$\mathbb{E}_{\sigma'}[|U(x(t)) - U(x(t'))|] \le 2\|U\|(1 - e^{-\lambda|t-t'|}) \le 2\|U\|\lambda|t-t'|.$$

The result follows.  $\Box$ 

Next, we show that the value function u(t, x) can be obtained as the solution of a system of differential equations.

**Proposition 1.** For all  $t \ge 0$  and all  $x \in X$ , the value u(t, x) of the revision game  $\Gamma(t, x)$  is the unique solution of the following system of differential equations:

**Evolution equations:**  $\forall x \in X, \forall t \ge 0$ ,

$$\frac{\partial u(t,x)}{\partial t} = \lambda_1 (u^+(t,x) - u(t,x)) + \lambda_2 (u^-(t,x) - u(t,x)), \ u(0,x) = U(x).$$
(2)

**Proof.** Let us first observe that the value satisfies the following Dynamic Programming Principle. For  $s \ge 0$ , denote  $u^{s}(t, x)$  the value of the revision game with length t, initial position x, and component game u(s). Then  $u^{0}(t, x) = u(t, x)$ ,  $u^{t}(0, x) = u(t, x)$ . More generally:

**Dynamic Programming Principle:** 

$$\forall x \in X, \forall t \ge 0, \forall s \in [0, t], \ u^s(t - s, x) = u(t, x).$$
(3)

Consider now the game with length t, and let s be the realization of the waiting time before the first revision opportunity, drawn from the exponential distribution. If  $s \ge t$ , no revision occurs and the payoff is u(x). If  $s \le t$  and player 1 has the opportunity to revise, the new payoff is  $u(t - s, \sigma_1(s, x), x_2) = u^+(t - s, x)$ , and if player 2 has the opportunity to revise, the new payoff is  $u(x_1, \sigma_2(s, x), t - s) = u^-(t - s, x)$ . So that:

$$u(t,x) = U(x)e^{-\lambda t} + \int_{s=0}^{t} \lambda e^{-\lambda s} \left( qu^{+}(t-s,x) + (1-q)u^{-}(t-s,x) \right) ds.$$
(4)

The change of variable ( $s \mapsto t - s$ ) yields the following **Dynamic programming equation:** 

$$u(t,x) = U(x)e^{-\lambda t} + \int_{s=0}^{t} e^{-\lambda(t-s)} \left(\lambda_1 u^+(s,x) + \lambda_2 u^-(s,x)\right) ds.$$
(5)

Since  $u^+$  and  $u^-$  are continuous, u is continuously differentiable in t, and the law of motion of the continuation values is given by the system:

$$\frac{\partial u(t,x)}{\partial t} = \lambda_1 (u^+(t,x) - u(t,x)) + \lambda_2 (u^-(t,x) - u(t,x)), \ u(0,x) = U(x).$$

The mapping  $(u \mapsto \lambda_1 u^+ + \lambda_2 u^- - \lambda u)$  is Lipschitz continuous, so by the Cauchy–Lipschitz Theorem, this ordinary differential equation has a unique solution.  $\Box$ 

From this characterization, we deduce the following.

Corollary 1. The revision game has a Markov perfect equilibrium in pure strategies.

**Proof.** As argued before, the revision game  $\Gamma(t, x)$  has an equilibrium, or equivalently, players have optimal strategies guaranteeing the value, but these are possibly mixed. We prove now that there exist also *pure* optimal strategies. The main argument is that a player who is randomizing can select any of the pure actions in the mixing support without affecting the continuation payoffs. The zero-sum aspect is crucial here, in a non-zero-sum game, it is possible to change the continuation payoff of one player without affecting the continuation payoff of the other.

We now detail the construction, note that we have to make sure that the strategy is measurable w.r.t. time. To this end, we identify the action set  $X_i$  with  $\{1, ..., |X_i|\}$  according to some fixed ordering. This allows us to break ties in a measurable way.

Define a strategy  $\sigma(1)$  of player 1 in the game  $\Gamma(t, x)$  as follows:

- If the first beat of the clock occurs at time s and if player 1 is called to play, then she chooses the action,

$$x_1' = \min\left(\operatorname{argmax}_{y_1 \in X_1} u^{t-s}(y_1, x_2)\right).$$

That is, instead of playing the original Markov equilibrium strategy (which is possibly mixed), player 1 plays the action in the support of the mixed strategy which is minimal in the given ordering.

- Otherwise, player 1 plays some (possibly mixed) optimal strategy given by some fixed Markov perfect equilibrium. Against any strategy of player 2, this strategy  $\sigma(1)$  guarantees the payoff:

$$u(x)e^{-\lambda t} + \int_{s=0}^{t} \lambda e^{-\lambda s} \left( qu^{+}(t-s,x) + (1-q)u^{-}(t-s,x) \right) ds$$

From equation (4), this is precisely the value u(t, x), and therefore  $\sigma(1)$  is optimal in the game  $\Gamma(t, x)$ .

So in the game  $\Gamma(t, x)$ , player 1 has an optimal strategy which is pure at the first beat of the clock. Iteratively, define for every  $n \ge 1$ , the following strategy  $\sigma(n)$  of player 1:

- If for some  $m \le n$ , player 1 receives a revision opportunity at the *m*-th beat of the clock occurring at time *s*, player 1 chooses the action  $x'_1 = \min\left(\operatorname{argmax}_{y_1 \in X_1} u^{t-s}(y_1, x_2(s))\right)$ , where  $x_2(s)$  denotes the current action of player 2 at time *s*.

- Otherwise, player 1 plays some (possibly mixed) optimal strategy given by some fixed Markov perfect equilibrium.

A simple induction argument shows that  $\sigma(n)$  is optimal for player 1 in the game  $\Gamma(t, x)$ . Then, for any length t, the clock will almost surely beat finitely many times. Thus, letting n go to infinity shows that the strategy  $\sigma(\infty)$  which plays at time s the pure action  $x'_1 = \min(\operatorname{argmax}_{y_1 \in X_1} u^{t-s}(y_1, x_2(s)))$ , is a pure optimal Markov strategy of player 1.

By symmetry, the same holds for player 2, which concludes the proof.  $\Box$ 

Our next result states that the revision value u(t, x) is continuous with respect to the parameters of the model: the payoff matrix U and the revision parameters  $\lambda$  and q.

**Lemma 3.** The revision value u(t, x) is 1-Lipschitz in U, Lipschitz-continuous in  $\lambda \in (0, \infty)$ , continuous and non-decreasing in  $q \in (0, 1)$ . Moreover, if  $U^+(x) > U^-(x)$  for all  $x \in X$ , the revision value is strictly increasing in  $q \in (0, 1)$  for all t > 0.

This result is in contrast with properties of non-zero-sum revision games, see Calcagno et al. (2014). In a Battle of the Sexes games, a slight change in the relative speed of players, measured by q, may drastically change the equilibrium payoff. Further, it might be advantageous to be relatively slower than the opponent. This cannot be the case in a zero-sum game.

#### Proof.

i) u(t, x) is 1-Lipschitz in U. Consider first two payoff matrices U and U'. For any  $T \ge 0$  and x in X, the strategy spaces of the players in the revision games  $\Gamma(T, x)$  and  $\Gamma'(T, x)$  with respective component games U and U' are the same. The payoffs of a given strategy profile in the two games can be written  $\mathbb{E}_P(U)$  and  $\mathbb{E}_P(U')$ , with P the same probability distribution over X, hence they can not differ by more than  $||U - U'|| := \max_x |U(x) - U'(x)|$ . Consider now the equilibrium strategy in the revision game with component game U. Player 1 's equilibrium strategy yields a payoff at least u(T, x), no matter the strategy of player 2. If player 1 uses the same strategy in the revision game with component game  $U(T, x) - u'(T, x)| \le ||U - U'||$  for all T and x.

**ii)** Lipschitz-continuity in  $\lambda$ . For fixed q, modifying  $\lambda$  just changes the frequency of beats of the Poisson clock, but not the relative frequency of beats of player 1 and player 2. In other words, a change in  $\lambda$  is equivalent to a change of unit of time. Namely, denoting  $u(t, x)|_{\lambda}$  the value of  $\Gamma(t, x)$  with parameter  $\lambda$ , we have  $u(t, x)|_{\lambda'} = u(\frac{\lambda'}{\lambda}t, x)|_{\lambda}$ . Thus, u(t) is Lipschitz in  $\lambda$  since it is Lipschitz in t.

**iii)** Continuity in *q*. Let us prove the continuity of u(t, x) in the parameter  $q \in [0, 1]$ ,  $\lambda$  and *U* being fixed. Given a strategy profile  $\sigma$ , denote  $\mathbb{E}_{\sigma}$  the expectation with respect to  $P_{\sigma}$  when the parameter is *q*, and  $\mathbb{E}'_{\sigma}$  the expectation with respect to  $P'_{\sigma}$  when the parameter is *q'*. We have the following uniform continuity property:

$$\forall \varepsilon > 0, \exists \alpha > 0, |q - q'| \le \alpha \implies \forall \sigma, |\mathbb{E}_{\sigma}(U) - \mathbb{E}'_{\sigma}(U)| \le \varepsilon$$

To see this, fix a strategy  $\sigma$  and compare  $\mathbb{E}_{\sigma}(U)$  with  $\mathbb{E}'_{\sigma}(U)$ . To evaluate these expectations, what matters is the distribution of the total number of beats, and of the alternation between players. We claim that this distribution is continuous with respect to q. For any  $\varepsilon > 0$ , there is an integer M large enough such that, with probability at least  $1 - \varepsilon$ , the total number of beats is no more than M. Then, conditional on a number of beats  $m \leq M$ , finitely many configurations of alternations of players are possible. For given m, the conditional probability of these configurations is continuous with respect to q (for each configuration, this can be written  $q^k(1-q)^{m-k}$ , with k the number of revisions for player 1 in the configuration). So, for q' close enough to q, the differences in probabilities are bounded by  $\varepsilon$ .

The payoff function of the revision game  $\Gamma(t, x)$  with parameter q, is thus close to the payoff function of the revision game  $\Gamma'(t, x)$  with parameter q', uniformly over strategies. The values of the two games are therefore also close to each other.

**iv) Monotonicity in** q. The intuition for this result is simple. At a revision opportunity, player 1 tries to maximize the payoff function whereas player 2 tries to minimize it. Thus, increasing the proportion of revision opportunities that are given to player 1 cannot decrease the equilibrium payoff. The proof follows by a standard comparison argument for ODEs, which relies on the fact that the right-hand side of Equation (2) is increasing with respect to q.

Precisely, take q' < q and let  $u(t, x)|_q$  be the revision game value for a given q. We prove that  $u(t, x)|_{q'} \le u(t, x)|_q$  for all t and x. Define  $w(t, x) = u(t, x)|_{q'} - u(t, x)|_q$  and  $\bar{w}(t) = \max_{x \in X} w(t, x)$ . Since it is defined as the maximum of finitely many Lipschitz and continuously differentiable functions,  $\bar{w}$  is also Lipschitz and therefore absolutely continuous. It admits a right-derivative at every  $t \ge 0$  given by,

$$\bar{w}'(t) = \max_{x \in X : w(t,x) = \bar{w}(t)} \frac{\partial w(t,x)}{\partial t}$$

From Equation (2) and the definition of q we can write for all x,

$$\begin{split} \frac{\partial w(t,x)}{\partial t} &= q'\lambda(u^+(t,x)|_{q'} - u^-(t,x)|_{q'}) + \lambda(u^-(t,x)|_{q'} - u(t,x)|_{q'}) \\ &- \left[q\lambda(u^+(t,x)|_q - u^-(t,x)|_q) + \lambda(u^-(t,x)|_q - u(t,x)|_q)\right] \\ &\leq q'\lambda(u^+(t,x)|_{q'} - u^-(t,x)|_{q'}) + \lambda(u^-(t,x)|_{q'} - u(t,x)|_{q'}) \\ &- \left[q'\lambda(u^+(t,x)|_q - u^-(t,x)|_q) + \lambda(u^-(t,x)|_q - u(t,x)|_q)\right] \\ &= q'\lambda(u^+(t,x)|_{q'} - u(t,x)|_{q'}) + \lambda(1 - q')(u^-(t,x)|_{q'} - u(t,x)|_{q'}) \\ &- \left[q'\lambda(u^+(t,x)|_q - u(t,x)|_q) + \lambda(1 - q')(u^-(t,x)|_q - u(t,x)|_{q'})\right] \\ &\leq \lambda(\bar{w}(t) - w(t,x)). \end{split}$$

We deduce that,

$$\bar{w}'(t) = \max_{x \in X : w(t,x) = \bar{w}(t)} \frac{\partial w(t,x)}{\partial t} \le 0.$$

Using this inequality and the fact that  $\bar{w}(0) = 0$  we get,

$$\bar{w}(t)=\bar{w}(0)+\int\limits_{0}^{t}\bar{w}'(s)ds\leq 0,$$

as desired.

Finally, note that if  $U^+(x) - U^-(x) > 0$  for all  $x \in X$ , the calculations above yield  $\bar{w}'(0) < 0$ , and thus  $\bar{w}(t) < 0$  for all t > 0.  $\Box$ 

# 4. Limit revision value

In this section we analyze the asymptotic behavior of the revision value as the duration *T* of the revision phase goes to infinity, or equivalently, as the intensity of arrivals of revisions  $\lambda$  goes to infinity (for *T* fixed).

We denote by  $\underline{R}(x)$  and  $\overline{R}(x)$  the limit and lim sup of the revision value u(t, x) as t goes to infinity. If  $\underline{R}(x) = \overline{R}(x) = R$  is independent of x, then we call R the *limit revision value*. We will prove the existence of the limit revision value and compare it with the static solutions of the game: V,  $S_1$  and  $S_2$ .

**Proposition 2.** For each component game U and revision parameters  $\lambda > 0$  and  $q \in (0, 1)$ , there exists a number  $R \in [S_1, S_2]$ , such that for all  $t \ge 0$  and all  $x \in X$ ,

$$|u(t,x) - R| \le 2||U|| \exp(-\lambda(1 - \max\{q, 1 - q\})t).$$
(6)

It follows directly that the limit revision value  $R = \lim_{t} u(t, x)$  exists and is independent of the initial position x. The number R satisfies  $S_1 \le R \le S_2$ , thus if the component game has a pure Nash equilibrium, then  $V = S_1 = S_2 = R$ .

Remark that the condition 0 < q < 1 is important. If q = 1, only player 1 can change her action and the value depends on the initial action of player 2.

**Proof.** Consider the maximum  $M(t) = \max_{x \in X} u(x, t)$  of the revision value in the game of length *t*. If t > s, by the dynamic programming principle (3), we have for all x,  $u(t, x) = u^{s}(t - s, x) \le M(s)$ , so  $M(t) \le M(s)$ . M(t) is non-increasing with time and thus converges to some  $M_{\infty}$ . Similarly,  $m(t) = \min_{x \in X} u(t, x)$  is non-decreasing and converges to some  $m_{\infty}$ , and we have,

$$m = m(0) \le m(t) \le m_{\infty} \le M_{\infty} \le M(t) \le M = M(0).$$

For a given  $t \ge 0$ , let y be such that m(t) = u(t, y) and x be such that M(t) = u(t, x). From the dynamic programming equation in  $\Gamma(t, x)$ , we have:

$$M(t) = u(t, x) \le \|U\| e^{-\lambda t} + \int_{s=0}^{t} \lambda e^{-\lambda(t-s)} (qM(s) + (1-q)u(s, x_1, y_2)) ds$$

since  $u^+(s, x) \le M(s)$  and  $u^-(s, x) \le u(s, x_1, y_2)$ . Similarly, considering  $\Gamma(t, y)$ , we have:

$$m(t) = u(t, y) \ge -e^{-\lambda t} ||U|| + \int_{s=0}^{t} \lambda e^{-\lambda(t-s)} ((1-q)m(s) + qu(s, x_1, y_2)) ds.$$

Define w(t) = M(t) - m(t). If  $q \ge 1/2$ , we write qM(s) - (1-q)m(s) = qw(s) + (2q-1)m(s) and deduce:

$$w(t) \le 2 \|U\| e^{-\lambda t} + q \int_{0}^{t} \lambda e^{-\lambda(t-s)} w(s) ds + \int_{0}^{t} \lambda e^{-\lambda(t-s)} (2q-1)(m(s) - u(s, x_1, y_2)) ds$$
  
$$\le 2 \|U\| e^{-\lambda t} + q \int_{0}^{t} \lambda e^{-\lambda(t-s)} w(s) ds,$$

where the second inequality follows from  $(2q - 1)(m(s) - u(s, x_1, y_2)) \le 0$ . Similarly, if  $q \le 1/2$ , we write qM(s) - (1 - q)m(s) = (1 - q)w(s) + (2q - 1)M(s) and get,

$$w(t) \leq 2\|U\|e^{-\lambda t} + (1-q)\int_{0}^{t} \lambda e^{-\lambda(t-s)}w(s)ds + \int_{0}^{t} \lambda e^{-\lambda(t-s)}(2q-1)(M(s) - u(s, x_{1}, y_{2}))ds$$
$$\leq 2\|U\|e^{-\lambda t} + (1-q)\int_{0}^{t} \lambda e^{-\lambda(t-s)}w(s)ds.$$

We deduce that for each q,

$$w(t) \le 2 \|U\| e^{-\lambda t} + \max\{q, 1-q\} \int_{0}^{t} \lambda e^{-\lambda(t-s)} w(s) ds$$

Denoting  $g(t) = e^{\lambda t} w(t)$ , we have,

$$g(t) \le 2 \|U\| + \max\{q, 1-q\} \int_{0}^{t} \lambda g(s) ds.$$

Applying the Gronwall inequality to the function *g* we obtain,

$$g(t) \le 2 \|U\| e^{\lambda t \max\{q, 1-q\}}$$

We deduce finally that,

$$w(t) \leq 2 \|U\| e^{\lambda t (\max\{q, 1-q\}-1)},$$

which concludes the proof: this implies  $M_{\infty} = m_{\infty} = R$  and  $|u(t, x) - R| \le w(t)$ .

To show  $S_1 \le R \le S_2$ , it is enough to prove that,

$$S_1 \leq \liminf_t u(t, x) \leq \limsup_t u(t, x) \leq S_2.$$

Consider the strategy of player 1 which always prepares a maxmin action, *i.e.*, an optimal action in the Stackelberg game where player 1 moves first. Since the length of the revision phase is arbitrary long and  $\lambda q > 0$ , the probability that player 1 gets at least one revision opportunity, is arbitrarily close to one. Hence, this strategy guarantees player 1 get approximately  $S_1$  when T is large and  $\liminf_t u(t, x) \ge S_1$ . Dually,  $\limsup_t u(t, x) \le S_2$ .  $\Box$ 

From this result, we can define for the matrix game U, the limit revision value  $R(U) = \lim_{t} u(t, x)$ , independently of x. Notice that the dynamic programming principle (3) gives that:

 $\forall s \ge 0, \ R(u(s)) = R(U).$ 

As for the fixed duration revision value, the limit revision value R is continuous in the parameters of the model, as stated in the following lemma.

**Lemma 4.** The revision game value R is 1-Lipschitz in U, independent of  $\lambda \in (0, \infty)$ , continuous and non-decreasing in  $q \in (0, 1)$ . It converges to the pure minmax  $S_2$  when q goes to 1, and to the pure maxmin  $S_1$  when q goes to 0.

## Proof.

i) *R* is 1-Lipschitz in *U*. Take two payoff matrices *U* and *U'*. From Lemma 3, for all *t* and *x*,  $|u(t, x) - u'(t, x)| \le ||U - U'||$ . Letting  $t \to \infty$  gives  $|R(U) - R(U')| \le ||U - U'||$ .

**ii**) *R* **does not depend on**  $\lambda$ . We have seen in the proof of Lemma 3 that a change in  $\lambda$  corresponds to a change in the unit of time. Taking the limit when *t* goes to infinity removes the dependency on  $\lambda$ , and the revision value *R* depends only on *q* and *U*.

**iii)** *R* is continuous in  $q \in (0, 1)$ . Fix  $q \in (0, 1)$  and take a sequence  $q_n \rightarrow q$ . For any  $\varepsilon > 0$ , there exists *t* large enough such that  $u(t, x) \in [R - \varepsilon, R + \varepsilon]$ , for all *x* in *X*. From Lemma 3, u(t, x) is continuous in *q*, and for *n* large enough, the revision value  $u_n(t, x)$  of the game with parameter  $q_n$  belongs to  $[R - 2\varepsilon, R + 2\varepsilon]$ , for all *x*. Thus, for *n* large enough, the limit revision value of the game with parameter  $q_n$  belongs to  $[R - 2\varepsilon, R + 2\varepsilon]$ , concluding the proof.

iv) *R* is non-decreasing in *q*. From Lemma 3, u(t, x) is continuous in *t* and non-decreasing in *q*. Thus,  $R = \lim_{t\to\infty} u(t, x)$  is also non-decreasing in *q*.

**v**) *R* **converges to**  $S_2$  **when** *q* **goes to** 1. Take *t* large enough such that in the game with duration *t*, there is at least one revision with probability at least  $1 - \varepsilon$ . Whenever called to play, Player 1 can choose a pure best reply to the current position in the component game *U*. With probability at least  $(1 - \varepsilon)q$ , there is at least one revision opportunity and player 1 is called to play at the last clock beat. Thus for all *x*:

 $u(t, x) \ge (1 - \varepsilon)qS_2 - (1 - (1 - \varepsilon)q) ||U||.$ 

By letting t go to infinity and  $\varepsilon$  go to 0, we get that the revision value satisfies  $R \ge qS_2 - (1-q)||U||$ . Since  $R \le S_2$ , R converges to  $S_2$  when q goes to 1.

Symmetrically, *R* converges to  $S_1$  when *q* goes to 0.  $\Box$ 

### 5. 2 × 2 zero-sum revision games

In this section, we focus on  $2 \times 2$  component games. For this class, we characterize the equilibrium strategies and the limit revision value *R*.

Consider a 2 × 2 zero-sum game and denote  $X_i = \{\alpha, \beta\}$  the actions available to player *i*. We focus on the generic case where *u* is regular. First, we remark that, for regular 2 × 2 zero-sum games, there are only three possible scenarios, describing the players' best responses *in the component game*.

## **Definition 1.**

- 1. Scenario DD: Each player has a dominant action.
- 2. Scenario DN: One player has a dominant action, the other player's best response varies with the opponent's action.
- 3. Scenario NN: Each player's best response varies with his opponent's action.

The game has a pure Nash equilibrium for the scenarios DD and DN, and a mixed one for the scenario NN.

Without loss of generality, let us normalize payoffs by setting  $U(\alpha, \alpha) = 0$ . Observe then that if  $U(\alpha, \beta) + U(\beta, \alpha) - U(\alpha, \alpha) - U(\beta, \beta) = 0$ , each player has a dominant action: Player 1's (Player 2's) dominant action is  $\alpha$  if  $U(\beta, \alpha) \le 0$  (resp.  $U(\alpha, \beta) \ge 0$ ) and  $\beta$  if  $U(\beta, \alpha) \ge 0$  (resp.  $U(\alpha, \beta) \le 0$ ).

Now generically,  $U(\alpha, \beta) + U(\beta, \alpha) - U(\alpha, \alpha) - U(\beta, \beta) \neq 0$ , and it is possible to further normalize payoffs by setting  $U(\alpha, \beta) + U(\beta, \alpha) - U(\alpha, \alpha) - U(\beta, \beta) = 1$ . Thus, we adopt the following specification of U:

	α	$\beta$
α	0	b
β	С	b + c - 1

This parametrization is compatible with each of the three scenarios as illustrated in the following example.

#### Example 1.

- 1. If c, b > 1, the component game scenario is DD: the dominant actions are  $\beta$  for Player 1 and  $\alpha$  for Player 2.
- 2. If 0 < b < 1 and c > 1, the component game scenario is DN: the dominant action for Player 1 is  $\beta$ , whereas for Player 2,  $BR_2^U(\alpha) = \alpha$ ,  $BR_2^U(\beta) = \beta$ .
- 3. If 0 < b < 1 and 0 < c < 1, the component game scenario is NN: for Player 1,  $BR_1^U(\alpha) = \beta$ ,  $BR_1^U(\beta) = \alpha$ , whereas for Player 2,  $BR_2^U(\alpha) = \alpha$ ,  $BR_2^U(\beta) = \beta$ .

Consider a Markov equilibrium of the revision game. For any  $t \ge 0$ , we denote the continuation payoff matrix as follows:

	α	$\beta$	
α	$u(t, \alpha, \alpha)$	$u(t, \alpha, \beta)$	
β	$u(t,\beta,\alpha)$	$u(t,\beta,\beta)$	

where u(0, x) = U(x). The next Proposition shows that studying the equilibrium strategies for each of the three scenarios, fully characterizes the equilibrium play in the revision game.

**Proposition 3.** Consider a regular  $2 \times 2$  payoff matrix U. The revision game equilibrium  $\sigma$  is as follows.

- 1. If the component game scenario is DD, then each player prepares her dominant action in the component game, for all  $t \ge 0$ . It results that R = V.
- 2. If the component game scenario is DN, then there is a player i who has a dominant action  $\hat{x}_i$  and prepares it at all  $t \ge 0$ :

 $\sigma_i(t, x_{-i}) = \hat{x}_i, \ \forall t, x_{-i}.$ 

There exists  $t^* > 0$  such that:

- for  $t < t^*$ , Player - i prepares her best response in the component game to the current action of Player i:

$$\sigma_{-i}(t, x_i) = BR_{-i}^{U}(x_i)$$

- for  $t > t^*$ , Player - i prepares her component game best response to Player i's dominant action in the component game:

 $\sigma_{-i}(t, x_i) = BR_{-i}^U(\hat{x}_i), \ \forall x_i.$ 

It results that R = V.

- 3. If the component game scenario is NN, then there are  $t_2^* > t_1^* > 0$  and a player i, such that:
  - (a) Player i prepares her component game best response to Player -i's current action when  $t < t_1^*$ , and prepares a fixed action  $\hat{x}_i$  when  $t > t_1^*$ , i.e.,

$$\sigma_i(t, x_{-i}) = \begin{cases} BR_i^U(x_{-i}) & \text{for } t < t_1^* \\ \hat{x}_i & \text{for } t \ge t_1^*, \forall x_{-i} \end{cases}$$

(b) Player -i prepares her component game best response to Player i's current action when  $t < t_2^*$ . When  $t > t_2^*$ , Player -i prepares her component game best response to the fixed action that Player i prepares when  $t > t_1^*$ , i.e.,

$$\sigma_{-i}(t, x_i) = \begin{cases} BR_{-i}^U(x_i) & \text{for } t < t_2^* \\ BR_{-i}^U(\hat{x}_i) & \text{for } t \ge t_2^*, \forall x_i \end{cases}$$

It results that  $R \neq V$  for generic NN component games. In this scenario, we define  $\hat{x}_{-i} := BR_{-i}^U(\hat{x}_i)$  and call  $\hat{x} := (\hat{x}_i, \hat{x}_{-i})$  the sur-place action profile.

We provide here the intuition for the proof, the details are in the appendix. The proof is divided in three steps. First, if at some *t* from the deadline, the continuation payoff matrix u(t) is in scenario DD, then at any t' > t the payoff matrix u(t') is also in scenario DD, *i.e.* the players' dominant actions are the same in *t* and in t'. Thus, for a component game in scenario DD, at all revision opportunities, players prepare the same dominant actions which correspond to the pure Nash equilibrium of the component game.

Second, we consider scenario DN. We show that if at some t, the matrix u(t) is in scenario DN, then there is  $t^* > t$ , such that for  $t' < t^*$  the continuation payoff matrix u(t') is in the same scenario DN, whereas for  $t' > t^*$  it is in scenario DD. Further, the scenario DD in the early stages of the revision game  $(t' > t^*)$  is such that players prepare the pure Nash equilibrium of the component game. Once the prepared actions reach this action profile, players do not revise anymore.

Third, we analyze scenario NN, the most interesting case. We show that if U is in scenario NN and payoffs are generic, then there is a finite  $t_1^* > 0$  such that for  $t < t_1^*$  the continuation payoff matrix u(t) is in the same scenario NN (with the same best responses). For  $t > t_1^*$  and close to  $t_1^*$ , the payoff matrix u(t) is in scenario DN, and one can apply the analysis of the former two steps.

It results that in the early stages of the revision game, players prepare a *sur-place* action profile, and do not revise until  $t_1^*$  from the deadline. Players start "wrestling" and change their prepared action at any revision opportunity, only when the remaining time is less than  $t_1^*$ . This is illustrated in Fig. 1.

In Fig. 1, the component game scenario is NN: player 2 prefers to play the same action as player 1, who prefers to play the opposite. In red is represented the equilibrium behavior when the deadline is close  $t < t_1^*$ : a revising player prepares the best response to the other player current action. In blue is represented the equilibrium behavior when the remaining time is between  $t_2^*$  and  $t_1^*$ . The continuation payoff function u(t) is in scenario DN:  $\alpha$  is dominant for Player 1. If the prepared action profile is  $(\alpha, \alpha)$ , players do not change their actions. Otherwise, at least one player changes his action. Compared to

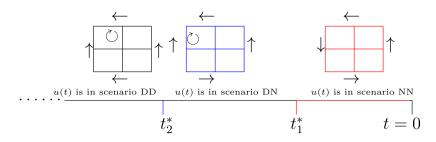


Fig. 1. Evolution of scenarios.

the strategy used for  $t < t_1^*$ , only Player 1's strategy changes: she now prepares  $\alpha$  when player 2 prepares  $\alpha$  (orange vertical arrow). In black is represented the equilibrium behavior for  $t > t_2^*$ . Both players' dominant action is  $\alpha$ . Compared to the equilibrium strategy for  $t \in (t_1^*, t_2^*)$ , the only difference is that player 2 prefers  $\alpha$  also when player 1 is playing  $\beta$  (orange horizontal arrow).

The sur-place action profile depends on the specific values of *b*, *c* and the relative speed of revision (1 - q)/q. Note that *U* being in scenario NN requires that  $0 < b, c < 1.^{6}$  Without loss of generality, we assume 0 < b, c < 1 from now on.

Denote  $\lambda_1 = \lambda q$ ,  $\lambda_2 = \lambda(1 - q)$ , define  $\theta := \sqrt{-\lambda_1^2 + 6\lambda_1\lambda_2 - \lambda_2^2}$ , where the square root is in the set of complex numbers<sup>7</sup> and let  $\hat{t}(A, B, \lambda_1, \lambda_2)$  be the smallest positive *t* such that,

$$e^{-\frac{\lambda_1+\lambda_2}{2}t} + A\cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_2 - \lambda_1)A + 2\lambda_2 B}{\theta}\sin\left(\frac{\theta t}{2}\right) = 0.$$
(7)

If this equation has no solution in  $t \ge 0$ , then  $\hat{t}(A, B, \lambda_1, \lambda_2)$  is set to infinity. Let,

$$\begin{aligned} t_{\alpha,\alpha} &= t(2c - 1, 2b - 1, \lambda_1, \lambda_2) \\ t_{\alpha,\beta} &= \hat{t}(2b - 1, 1 - 2c, \lambda_2, \lambda_1) \\ t_{\beta,\alpha} &= \hat{t}(1 - 2b, 2c - 1, \lambda_2, \lambda_1) \\ t_{\beta,\beta} &= \hat{t}(1 - 2c, 1 - 2b, \lambda_1, \lambda_2) \end{aligned}$$

The following result holds.

**Lemma 5.** Consider a  $2 \times 2$  component game in scenario NN. The sur-place action profile is,

$$\hat{x} = \arg\min_{y \in X} t_y.$$

Then  $t_1^* = t_{\hat{x}}$ ,  $\hat{x}$  is a pure Nash equilibrium of  $u(t_{\hat{x}})$  and the limit revision value is  $R = u(t_{\hat{x}}, \hat{x})$ .

The proof is in the Appendix.

We detail now two specific cases. First, we consider the revision game where U is the matching pennies game. This is a non-generic case where in equilibrium, each player prepares her best response in the component game at each revision opportunity. The limit revision value R is then a simple function of q.

**Example 2.** For b = c = 1/2, the component game is the matching pennies game:

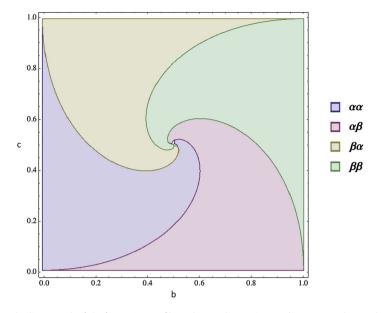
	α	$\beta$	
α	0	1/2	
β	1/2	0	

In this case,  $\hat{t}_x = \infty$  for all  $x \in X$  and therefore, no matter the remaining time, at any revision opportunity, each player prepares his component game best response to the other player's current action. This implies that the prepared action profile will keep cycling counterclockwise. As *t* goes to infinity, the equilibrium payoff converges to,

$$R=\frac{q}{2}.$$

<sup>&</sup>lt;sup>6</sup> Namely player 2 has a dominant action if b > 1 or b < 0 whereas player 1 has a dominant action if c > 1 or c < 0.

<sup>&</sup>lt;sup>7</sup> That is, if  $-\lambda_1^2 + 6\lambda_1\lambda_2 - \lambda_2^2 < 0$ ,  $\theta = \pm i\sqrt{\lambda_1^2 - 6\lambda_1\lambda_2 + \lambda_2^2}$ .



**Fig. 2.** Regions in the square  $b \times c$  leading to each of the four action profile as the sur-place action. For b = c we get the matching pennies case of Example 2.

Note that in this case R > V = 1/4 if and only if q > 1 - q, *i.e.*, player 1 gains more in a revision game than in the one-shot game, only if he is faster than the other player. When q goes to 1 or to 0, the fastest player gets approximately the Stackelberg second mover's payoff.

As a second specific case, we consider games where players are equally fast. We thus set q = 1/2 and analyze how R varies with b and c. In this case, R is trigonometric function of b, c and  $t_1^*$ , the latter being defined as the smallest solution of an equation similar to equation (7).

**Example 3.** Fix q = 1/2, the sur-place action depends on the parameters *b* and *c* in [0, 1]. Fig. 2 represents the regions for *b* and *c* corresponding to different surplace actions.

Fig. 2 outlines an interesting property of zero-sum revision games. For  $b \simeq c \simeq \frac{1}{2}$ , a small change in the payoff *b* can change the sur-place action to any other action. In other words, there are regions for *b* and *c* in which the equilibrium strategy is "very" discontinuous in the parameters. Nevertheless, the resulting equilibrium payoff change smoothly (see Lemma 3).

As comparative statics exercise, let's ask whether player 1 prefers to play the one-shot component game, or the revision game with long duration. This is equivalent to comparing the component game value *V* with the limit revision value *R*. We already know that when the component game equilibrium is in mixed strategies, then player 1 prefers to play the revision game rather than the component game if *q* is large (Proposition 2). If one keeps q = 1/2, it is not a-priori obvious how *R* compares to *V*. The next lemma provides a more explicit formula for *R* in the case q = 1/2.

**Lemma 6.** If  $b, c \in [0, 1] \times [0, 1]$  and q = 1/2, the limit revision value is given by:

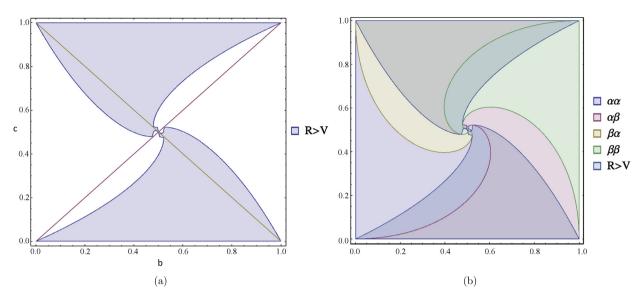
$$R(b,c) = \frac{1}{4}(2b+2c-1) + \frac{1}{2}(b+c-1)(b-c)\sin(2t_1^*) + \frac{1}{4}(2c-1)(2b-1)\cos(2t_1^*),$$
(8)

where  $t_1^*$  is the smallest t in  $\mathbb{R}_+$  satisfying:

$$e^{-t} = \max\{(1-2c)\cos(t) + (1-2b)\sin(t), (1-2b)\cos(t) - (1-2c)\sin(t), -(1-2b)\cos(t) + (1-2c)\sin(t), -(1-2c)\cos(t) - (1-2b)\sin(t)\}.$$

The value of the one-shot component game is V = bc. It is then possible to represent the values for *b* and *c* for which R(b, c) > V. This is illustrated panel (a) of Fig. 3.

From Figs. 2 and 3, one might read that Player 1 prefers the component game to the revision game when the sur-place action is  $(\alpha, \alpha)$  or  $(\beta, \beta)$ . However, this is not necessarily the case as illustrated by panel (b) of Fig. 3 that is obtained by superimposing panel (a) over Fig. 2, there is no one-to-one relation between the preference of revision over component game, and the equilibrium strategy played in the revision game.



**Fig. 3.** Panel (a): The shaded area represents the region of parameters (b, c) for which R > V. The lines are c = b and c = 1 - b. Panel (b): the shaded area represents the region of parameters (b, c) for which R > V and is superposed over the regions corresponding to the four sur-place actions.

## 6. Conclusion

We have analyzed asynchronous zero-sum revision games and shown that the properties of equilibrium payoff and strategies qualitatively differ from those in non-zero-sum revision games studied in the literature. First, in zero-sum revision games the equilibrium payoff is continuous in all the parameters of the model and a player cannot lose from being faster than his opponent in revising. This applies both to the equilibrium payoff finite duration games, as well as for the limit of the equilibrium payoff as the duration goes to infinity. The opposite occurs for non-zero-sum revision games. Second, whereas in the games analyzed in Calcagno et al. (2014), all the activity occurs at the beginning of the revision phase, this is not necessarily the case for the zero-sum case. If the component game equilibrium is mixed, then the revision game equilibrium displays a deadline effect where all the revision activity is concentrated toward the end of the revision phase.

# Appendix A

# A.1. Proof of Proposition 3

We start with a preliminary result which shows the local uniqueness of equilibrium when the matrix of continuation payoff is generic. Let u(t) be some  $2 \times 2$  continuation payoff matrix. We have:

**Lemma A.** If u(t) is regular, then there is  $\varepsilon > 0$  such that in all equilibria, and for all  $t' \in [t + \varepsilon, t]$ ,

$$\sigma_i(x,t') = BR_i^{u(t)}(x_{-i})$$

**Proof.** The result comes from the fact that u(t) is a continuous function in time. Since u(t) is regular, for any  $x_{-i}$  there exists  $x_i^*$  such that  $BR_i^{u(t)}(x_{-i}) = \{x_i^*\}$ . Hence, there is  $\delta > 0$  such that for all i, all  $x_i$  and all  $y \neq x_i^*$ ,  $u(t, x_i^*, x_{-i}) > u(t, y, x_{-i}) + \delta$ . Fix  $\varepsilon < \frac{\delta}{4\lambda \|U\|}$ . Since  $t \to u(t)$  is  $2\lambda \|U\|$ -Lipschitz,

$$u(t', x_i^*, x_{-i}) \ge u(t, x_i^*, x_{-i}) - 2\lambda \|U\|\varepsilon \ge u(t, y, x_{-i}) - 2\lambda \|U\|\varepsilon + \delta$$
  
$$\ge u(t', y, x_{-i}) - 4\lambda \|U\|\varepsilon + \delta > u(t', y, x_{-i}),$$

thus,  $x^*$  is the unique best response at t'.  $\Box$ 

Scenario DD: Without loss of generality, we can focus on the case c, b > 1 implying that the dominant actions in the component game are  $\beta$  and  $\alpha$  for Player 1 and Player 2, respectively. From Lemma A, when the remaining time *t* is close to 0, these are also the actions prepared by the players. Thus, using backward induction, as the remaining time *t* increases, players continuation payoffs evolve according to the following differential system:

$$u'(t, \alpha, \alpha) = \lambda_1(u(t, \beta, \alpha) - u(t, \alpha, \alpha))$$
$$u'(t, \alpha, \beta) = \lambda_1(u(t, \alpha, \alpha) - u(t, \alpha, \beta)) + \lambda_2(u(t, \beta, \beta) - u(t, \alpha, \beta))$$
$$u'(t, \beta, \alpha) = 0$$
$$u'(t, \beta, \beta) = \lambda_2(u(t, \beta, \alpha) - u(t, \beta, \beta))$$

where derivative is taken with respect to the remaining time *t*. Solving this system with terminal condition u(0, x) = U(x) for all  $x \in X$ , one finds that for any  $t \ge 0$ ,

$$\begin{split} u(t, \beta, \alpha) &- u(t, \alpha, \alpha) = c e^{-\lambda_1 t} > 0 \\ u(t, \beta, \beta) &- u(t, \alpha, \beta) = e^{-(\lambda_1 + \lambda_2)t} (c e^{\lambda_2 t} - 1) > 0 \\ u(t, \alpha, \beta) &- u(t, \beta, \alpha) = e^{-(\lambda_1 + \lambda_2)t} (1 + (b - 1)e^{\lambda_1 t}) > 0 \\ u(t, \beta, \beta) &- u(t, \beta, \alpha) = (b - 1)e^{-\lambda_1 t} > 0. \end{split}$$

The first two inequalities, together with the equilibrium condition (1), guarantee that at any revision time *t* and no matter the last prepared action profile, player 1 prepares  $\beta$ . The latter two inequalities guarantee that at any revision time *t* and no matter the last prepared action profile, player 2 prepares  $\alpha$ .

Scenario DN: Without loss of generality, we focus on the case 0 < b < 1 and c < 0. This implies that for *t* close to 0, in equilibrium Player 1 prepares  $\alpha$ , independently of the last prepared action, and Player 2 prepares  $\alpha$  if and only if the last prepared action of Player 1 is  $\alpha$ . Thus, for *t* close to 0 the differential system describing the evolution of continuation payoffs is,

$$\begin{split} u'(t, \alpha, \alpha) &= 0\\ u'(t, \alpha, \beta) &= \lambda_2(u(t, \alpha, \alpha) - u(t, \alpha, \beta))\\ u'(t, \beta, \alpha) &= \lambda_1(u(t, \alpha, \alpha) - u(t, \beta, \alpha)) + \lambda_2(u(t, \beta, \beta) - u(t, \beta, \alpha))\\ u'(t, \beta, \beta) &= \lambda_1(u(t, \alpha, \beta) - u(t, \beta, \beta)). \end{split}$$

If  $\lambda_1 \neq \lambda_2$ , solving this system with terminal condition u(0, x) = U(x), one finds that for any  $t \ge 0$ ,

$$\begin{split} u(t,\alpha,\alpha) - u(t,\beta,\alpha) &= -e^{-(\lambda_1 + \lambda_2)t} + e^{-\lambda_1 t} \left( 1 - c + b \frac{\lambda_2}{\lambda_1 - \lambda_2} (1 - e^{(\lambda_1 - \lambda_2)t}) \right) \\ u(t,\alpha,\beta) - u(t,\beta,\beta) &= e^{-\lambda_1 t} \left( 1 - c + b \frac{\lambda_2}{\lambda_1 - \lambda_2} (1 - e^{(\lambda_1 - \lambda_2)t}) \right) \\ u(t,\alpha,\beta) - u(t,\alpha,\alpha) &= b e^{-\lambda_2 t} > 0 \\ u(t,\beta,\alpha) - u(t,\beta,\beta) &= e^{-(\lambda_1 + \lambda_2)t} (1 - b e^{\lambda_1 t}). \end{split}$$

All these expressions are strictly positive for *t* close enough to 0. We are interested in the smallest *t* such that at least one of these expressions is nil. We want to show that such *t* is the one for which  $u(t, \beta, \alpha) - u(t, \beta, \beta) = 0$ .

Note first, that  $u(t, \beta, \alpha) - u(t, \beta, \beta) = 0$  for  $t = t^* := \frac{1}{\lambda_1} \ln(\frac{1}{b}) > 0$ . Second,  $u(t, \alpha, \beta) - u(t, \alpha, \alpha) > 0$  for all *t*. Third, note that  $u(t, \alpha, \alpha) - u(t, \beta, \alpha) = u(t, \alpha, \beta) - u(t, \beta, \beta) - e^{-(\lambda_1 + \lambda_2)t}$ , which implies  $u(t, \alpha, \alpha) - u(t, \beta, \alpha) < u(t, \alpha, \beta) - u(t, \beta, \beta)$  for all *t*. Hence, it is sufficient to show that for  $t \le t^*$  one has  $u(t, \alpha, \alpha) - u(t, \beta, \alpha) > 0$ . This implies that when the remaining time is less than  $t^*$ , the revision strategies coincide with the component game best responses.

Define  $f(t) := (u(t, \alpha, \alpha) - u(t, \beta, \alpha))e^{(\lambda_1 + \lambda_2)t}$ , which has the same sign as  $u(t, \alpha, \alpha) - u(t, \beta, \alpha)$ . One has,

$$f(t) = (1 - b - c)e^{\lambda_2 t} + b\frac{\lambda_1 e^{\lambda_2 t} - \lambda_2 e^{\lambda_1 t}}{\lambda_1 - \lambda_2} - 1.$$

Note that f(0) = -c > 0 and  $f'(0) = \lambda_2(1 - b - c) > 0$ . Note also that f'(t) has the same sign as  $\frac{1}{\lambda_2}f'(t)e^{-\lambda_2 t} = b\frac{\lambda_1}{\lambda_1 - \lambda_2}(1 - e^{(\lambda_1 - \lambda_2)t}) + 1 - b - c$  which is positive for all t > 0 if  $\lambda_2 \ge \lambda_1 \frac{1-c}{1-c-b}$ . For  $\lambda_2 < \lambda_1 \frac{1-c}{1-c-b}$ ,  $\frac{1}{\lambda_2}f'(t)e^{-\lambda_2 t}$  is positive for  $t < \log\left(\frac{\lambda_1(1-c)-\lambda_2(1-c-b)}{\lambda_1 b}\right)/(\lambda_1 - \lambda_2)$  and negative otherwise. In summary, the function f(t) has the same sign as  $u(t, \alpha, \alpha) - u(t, \beta, \alpha)$ . This latter expression is positive at t = 0, and either increasing in t (for  $\lambda_2 \ge \lambda_1 \frac{1-c}{1-c-b}$ ), or hump-shaped (for  $\lambda_2 < \lambda_1 \frac{1-c}{1-c-b}$ ). Thus, it is sufficient to show that  $u(t^*, \alpha, \alpha) - u(t^*, \beta, \alpha) > 0$ . Note that,

$$u(t^*, \alpha, \alpha) - u(t^*, \beta, \alpha) = b\left(\frac{\lambda_1}{\lambda_2 - \lambda_1} \left(b^{\lambda_2/\lambda_1} - b\right) + 1 - b - c\right)$$
$$> b\left(\frac{\lambda_1}{\lambda_2 - \lambda_1} \left(b^{\lambda_2/\lambda_1} - b\right) + 1 - b\right),$$

where the first inequality follows from c < 0. The last expression is positive if  $\lambda_2 > \lambda_1$  and has the same sign as  $\phi(\lambda_2/\lambda_1) := 1 - b^{\lambda_2/\lambda_1} - \frac{\lambda_2}{\lambda_1}(1-b)$  which is strictly positive for  $\lambda_2/\lambda_1 \in (0, 1)$ . In fact, this function is zero for  $\lambda_2 = 0$  and  $\lambda_2 = \lambda_1$ , and strictly concave because  $\phi''(\lambda_2/\lambda_1) = -b^{\lambda_2/\lambda_1} \log(b)^2 < 0$ .

If  $\lambda_1 = \lambda_2 = \lambda/2$ , solving this system with the terminal condition u(0, x) = U(x), one finds that for any  $t \ge 0$ ,

$$\begin{split} & u(t,\alpha,\alpha) - u(t,\beta,\alpha) = -e^{-\lambda t} + e^{-\lambda t/2}(1-c-b\frac{\lambda t}{2}) \\ & u(t,\alpha,\beta) - u(t,\beta,\beta) = e^{-\lambda t/2}\left(1-c-b\frac{\lambda t}{2}\right) \\ & u(t,\alpha,\beta) - u(t,\alpha,\alpha) = be^{-\lambda t/2} > 0 \\ & u(t,\beta,\alpha) - u(t,\beta,\beta) = e^{-\lambda t}(1-be^{\lambda t/2})). \end{split}$$

Applying exactly the same method, define  $f(t) := (u(t, \alpha, \alpha) - u(t, \beta, \alpha))e^{\lambda t}$ , which has the same sign as  $u(t, \alpha, \alpha) - u(t, \beta, \alpha)$ . One has,

$$f(t) = e^{\lambda t/2}(1 - c - b\frac{\lambda t}{2}) - 1.$$

Note that f(0) = -c > 0 and,

$$f'(t) = \frac{\lambda}{2}e^{\lambda t/2}(1-c-b-b\frac{\lambda t}{2}).$$

f' is positive for  $t < \frac{2(1-c-b)}{b\lambda}$  and negative otherwise. From this, we deduce that  $u(t, \alpha, \alpha) - u(t, \beta, \alpha)$  is hump-shaped. Thus, it is sufficient to show that  $u(t^*, \alpha, \alpha) - u(t^*, \beta, \alpha) > 0$ . Note that,

$$u(t^*, \alpha, \alpha) - u(t^*, \beta, \alpha) = b(1 - c + b\ln(b) - b)$$
  
>  $b(1 + b\ln(b) - b) > 0$ 

where the first inequality follows from c < 0. To prove the last inequality, note that  $1 + b \ln(b) - b$  is decreasing and equals 0 for b = 1.

For all pairs  $(\lambda_1, \lambda_2)$ ,  $u(\cdot, \cdot)$  solves (2) and is continuously differentiable. One may therefore compute the derivative  $u'(t^*, x)$  and we have:

$$u(t^*, \beta, \alpha) - u(t^*, \beta, \beta) = 0,$$
  

$$u'(t^*, \beta, \alpha) - u'(t^*, \beta, \beta) = \lambda_1(u(t^*, \alpha, \alpha) - u(t^*, \beta, \alpha) - u(t^*, \alpha, \beta) - u(t^*, \beta, \beta)) = -\lambda_1 e^{-(\lambda_1 + \lambda_2)t^*} < 0.$$
  
This implies that there exists  $\delta$  such that for  $t \in (t^*, t^* + \delta)$ , we have,

$$u(t, \alpha, \alpha) - u(t, \beta, \alpha) > 0$$
$$u(t, \alpha, \beta) - u(t, \beta, \beta) > 0$$
$$u(t, \alpha, \beta) - u(t, \alpha, \alpha) > 0$$
$$u(t, \beta, \alpha) - u(t, \beta, \beta) < 0.$$

We deduce that u(t) is in scenario DD and we may apply the preceding analysis to conclude that,

$$R = u(t, \alpha, \alpha) = u(t^*, \alpha, \alpha) = u(\alpha, \alpha) = V,$$

where the second equality follows from the continuity of u, the third from the differential system satisfied by u on  $[0, t^*]$ .

Scenario NN: Without loss of generality we focus on the case 0 < b, c < 1. This implies that for t close to 0, in equilibrium, Player 1 prepares an action different from Player 2's last prepared action, whereas Player 2 prepares the same action as the last prepared by Player 1. Thus, for t close to 0, the differential system describing the evolution of continuation payoffs is,

 $u'(t,\alpha,\alpha) = \lambda_1(u(t,\beta,\alpha) - u(t,\alpha,\alpha)) \tag{9}$ 

$$u'(t,\alpha,\beta) = \lambda_2(u(t,\alpha,\alpha) - u(t,\alpha,\beta))$$
(10)

$$u'(t,\beta,\alpha) = \lambda_2(u(t,\beta,\beta) - u(t,\beta,\alpha)) \tag{11}$$

$$u'(t,\beta,\beta) = \lambda_1(u(t,\alpha,\beta) - u(t,\beta,\beta)).$$
<sup>(12)</sup>

If  $\lambda_1^2 - 6\lambda_1\lambda_2 + \lambda_2^2 \neq 0$ , so that  $\theta \neq 0$ , solving this system with terminal condition u(0, x) = U(x), one finds that for t close to 0:

$$u(t,\alpha,\alpha) = \frac{1}{2} \left( b + c - \frac{\lambda_1 e^{-(\lambda_1 + \lambda_2)t} + \lambda_2}{\lambda_1 + \lambda_2} - \eta(b + c - 1, b - c, \lambda_1, \lambda_2) \right)$$
(13)

$$u(t, \alpha, \beta) = \frac{1}{2} \left( b + c - \frac{\lambda_2 (1 - e^{-(\lambda_1 + \lambda_2)t})}{\lambda_1 + \lambda_2} + \eta (b - c, 1 - b - c, \lambda_2, \lambda_1) \right)$$
(14)

$$u(t,\beta,\alpha) = \frac{1}{2} \left( b + c - \frac{\lambda_2 (1 - e^{-(\lambda_1 + \lambda_2)t})}{\lambda_1 + \lambda_2} - \eta(b - c, 1 - b - c, \lambda_2, \lambda_1) \right)$$
(15)

$$u(t,\beta,\beta) = \frac{1}{2} \left( b + c - \frac{\lambda_1 e^{-(\lambda_1 + \lambda_2)t} + \lambda_2}{\lambda_1 + \lambda_2} + \eta(b + c - 1, b - c, \lambda_1, \lambda_2) \right),$$
(16)

with,

$$\eta(A, B, \lambda_1, \lambda_2, t) := e^{-\frac{\lambda_1 + \lambda_2}{2}t} \left( A \cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_2 - \lambda_1)A + 2\lambda_1 B}{\theta} \sin\left(\frac{\theta t}{2}\right) \right).$$

This implies that,

$$u(t, \beta, \alpha) - u(t, \alpha, \alpha) = \psi(2c - 1, 2b - 1, \lambda_1, \lambda_2, t)$$
(17)

$$u(t, \alpha, \beta) - u(t, \beta, \beta) = \psi(1 - 2c, 1 - 2b, \lambda_1, \lambda_2, t)$$
(18)

$$u(t, \alpha, \beta) - u(t, \alpha, \alpha) = \psi(2b - 1, 1 - 2c, \lambda_2, \lambda_1, t)$$
(19)

$$u(t, \beta, \alpha) - u(t, \beta, \beta) = \psi(1 - 2b, 2c - 1, \lambda_2, \lambda_1, t),$$
(20)

with,

$$\psi(A, B, \lambda_1, \lambda_2, t) := \frac{e^{-\frac{\lambda_1 + \lambda_2}{2}t}}{2} \left( e^{-\frac{\lambda_1 + \lambda_2}{2}t} + A\cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_2 - \lambda_1)A + 2\lambda_2B}{\theta}\sin\left(\frac{\theta t}{2}\right) \right).$$

Note that if  $-\lambda_1^2 + 6\lambda_1\lambda_2 - \lambda_2^2 < 0$ , then  $\theta = \pm i\sqrt{\lambda_1^2 - 6\lambda_1\lambda_2 + \lambda_2^2}$  is a complex number, but the above expressions still hold and are real-valued. To see this, recall that for any real number *x*, we have  $\cos(ix) = \frac{e^{-x} + e^x}{2}$  and  $\sin(ix) = \frac{e^{-x} - e^x}{2i}$ . If  $\theta = 0$  (*i.e.*  $\lambda_1 = (3 \pm \sqrt{8})\lambda_2$ ), then one has to replace the above expression by,

 $\theta = 0$  (i.e.  $\lambda_1 = (3 \pm \sqrt{8})\lambda_2$ ), then one has to replace the above expression by

$$\psi(A, B, \lambda_1, \lambda_2, t) := \frac{e^{-\frac{\lambda_1+\lambda_2}{2}t}}{2} \left( e^{-\frac{\lambda_1+\lambda_2}{2}t} + A + \frac{(\lambda_2-\lambda_1)A + 2\lambda_2B}{2}t \right).$$

Let  $t_1^*$  be the smallest t > 0 such that at least one of expressions (17)–(20) is nil. Let us show that for generic values of b, c, the time  $t_1^*$  is finite and only one of expression (17)–(20) is nil at  $t_1^*$ .

We prove in details that if  $\lambda_1^2 - 6\lambda_1\lambda_2 + \lambda_2^2 \neq 0$ , the set  $\mathcal{N}$  of pairs  $(b, c) \in (0, 1)^2$  for which there exists some t such that (17) = (19) = 0 at t, is Lebesgue negligible. All other choices of two equations are treated with similar arguments.<sup>8</sup> Since a finite union of Lebesgue negligible sets is negligible, it follows that for generic values of b, c, only one of the expressions (17)-(20) is nil at  $t_1^*$  whenever it is finite.

Let us fix  $c \in (0, 1)$  and let  $\mathcal{N}(c) = \{b \in (0, 1) : (b, c) \in \mathcal{N}\}$ . Note that  $b \in \mathcal{N}(c)$  if and only if there exists t such that:

$$e^{-\frac{\lambda_1 + \lambda_2}{2}t} + (2c - 1)\cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_2 - \lambda_1)(2c - 1) + 2\lambda_2(2b - 1)}{\theta}\sin\left(\frac{\theta t}{2}\right) = 0$$
(21)

$$e^{-\frac{\lambda_1+\lambda_2}{2}t} + (2b-1)\cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_1-\lambda_2)(2b-1) + 2\lambda_1(1-2c)}{\theta}\sin\left(\frac{\theta t}{2}\right) = 0$$
(22)

Let  $D_1 = \{t : \sin\left(\frac{\theta t}{2}\right) = 0\}$ . If  $t \in D_1$ , then the above system can have solutions only if b = c. Then (21) has a solution (b, t) with  $b \neq c$  if and only if  $t \notin D_1$ , b = f(t) and g(t) = 0, where

$$f(t) := \frac{\theta}{4\lambda_2 \sin\left(\frac{\theta t}{2}\right)} \left[ -e^{-\frac{\lambda_1 + \lambda_2}{2}t} - (2c-1)\cos\left(\frac{\theta t}{2}\right) - \frac{(\lambda_2 - \lambda_1)(2c-1) - 2\lambda_2}{\theta}\sin\left(\frac{\theta t}{2}\right) \right]$$
$$g(t) := e^{-\frac{\lambda_1 + \lambda_2}{2}t} + (2f(t) - 1)\cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_1 - \lambda_2)(2f(t) - 1) + 2\lambda_1(1 - 2c)}{\theta}\sin\left(\frac{\theta t}{2}\right).$$

<sup>&</sup>lt;sup>8</sup> Note that actually (17) = (18) = 0 as well as (19) = (20) = 0 have no solutions.

Remark that all zeroes of g (solutions of g(t) = 0) are isolated. It is so because g is an *analytic* function on its domain  $D_1^c = \{t : \sin\left(\frac{\theta t}{2}\right) \neq 0\}$ , and it is not identically zero on any connected component of this set. The set  $D_2 = \{t \in D_1^c : g(t) = 0\}$  is therefore at most countable, and so is  $f(D_2)$ . We conclude that  $\mathcal{N}(c) \subseteq \{c\} \cup D_2$  is at most countable, and therefore (from Fubini's theorem) that  $\mathcal{N}$  is negligible.

To see that  $t_1^*$  is generically finite, first consider the case  $\lambda_1 = (3 \pm \sqrt{8})\lambda_2$ . From the expression of  $\psi(A, B, \lambda_1, \lambda_2, t)$ , expressions (17)–(20) are positive for all *t*, only if A = B = 0. This requires b = c = 1/2, a negligible subset of  $(0, 1)^2$ .

If  $\lambda_1 \neq (3 \pm \sqrt{8})\lambda_2$ , then  $\psi(A, B, \lambda_1, \lambda_2, t) > 0$  for all t, only if  $(\lambda_2 - \lambda_1)A + 2\lambda B \ge 0$ . Applying this to (17), we get that if  $(\lambda_2 - \lambda_1)(2c - 1) + 2\lambda(2b - 1) > 0$ , then  $-(\lambda_2 - \lambda_1)(2c - 1) + 2\lambda(2b - 1) < 0$ . This implies that expression (18) is nil for some finite t. Hence, if (17)–(20) are all positive for all t, it must be that  $(\lambda_2 - \lambda_1)(2c - 1) + 2\lambda(2b - 1) = 0$  and similarly that  $(\lambda_2 - \lambda_1)(2b - 1) + 2\lambda(2c - 1) = 0$ . We deduce again that b = c = 1/2, a negligible subset of  $(0, 1)^2$ .

Now, without loss of generality, suppose that  $u(t_1^*, \beta, \alpha) - u(t_1^*, \beta, \beta) = 0$ . Then, for a remaining time  $t > t_1^*$  and close to  $t_1^*$ , the continuation payoff matrix is in the scenario DN analyzed above and the same conclusion applies. That implies that there is  $t_2^* > t_1^*$  such that for  $t > t_2^*$ , Players 1 and 2 prepare  $\beta$  and  $\alpha$ , respectively. For  $t_1^* < t < t_2^*$ , Player 1 prepares the action that differs from Player 2's current action, whereas Player 2 prepares  $\alpha$ , no matter Player 1's current action. When the remaining time is less than  $t_1^*$ , the revision strategies coincide with the component game best responses.

Finally, let us show that generically  $R \neq V$ . First, for  $(b, c) \in (0, 1)^2$ , the payoff matrix satisfies the condition of the last statement in Lemma 3. R is thus an increasing function of q, whereas V does not depend on q. It follows that for each pair (b, c), there exists an unique q such that R = V, proving that the set of triples  $(b, c, q) \in (0, 1)^3$  such that V = R is negligible.

Moreover, if we fix a specific value of q, the set of pairs  $(b, c) \in (0, 1)^2$  such that R = V is also negligible. Note that V = bc and that by Lemma 5 (see the proof below),  $R = u(t_1^*, (\alpha, \alpha))$  where  $t_1^*$  is the first time for which one of the expressions (17)–(20) vanishes and this expression is precisely (17). We prove now that if  $\lambda_1^2 - 6\lambda_1\lambda_2 + \lambda_2^2 \neq 0$ , the set  $\mathcal{N}'$  of pairs  $(b, c) \in (0, 1)^2$  such that there exists t such that (17) = 0 at t and  $u(t, (\alpha, \alpha)) = bc$  is negligible. The conclusion will follow, using that a finite union of negligible sets is negligible.

Let us fix an arbitrary  $c \in (0, 1)$ . Let  $\mathcal{N}'(c) = \{b \in (0, 1) : (b, c) \in \mathcal{N}'\}$ , b belongs to  $\mathcal{N}'(c)$  if and only if:

$$e^{-\frac{\lambda_1+\lambda_2}{2}t} + (2c-1)\cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_2-\lambda_1)(2c-1) + 2\lambda_2(2b-1)}{\theta}\sin\left(\frac{\theta t}{2}\right) = 0$$
(23)

$$\frac{1}{2}\left(b+c-\frac{\lambda_{1}e^{-(\lambda_{1}+\lambda_{2})t}+\lambda_{2}}{\lambda_{1}+\lambda_{2}}-e^{-\frac{\lambda_{1}+\lambda_{2}}{2}t}\left((b+c-1)\cos\left(\frac{\theta t}{2}\right)+\frac{(\lambda_{2}-\lambda_{1})(b+c-1)+2\lambda_{1}(b-c)}{\theta}\sin\left(\frac{\theta t}{2}\right)\right)\right)-bc=0 \quad (24)$$

As above, we may exclude the countable set  $D_1 = \{t : \sin(\frac{\theta t}{2}) = 0\}$ . Indeed if  $t \in D_1$ , a straightforward computation shows that the above system implies:

$$c - \frac{\lambda_1(1-2c)^2 + \lambda_2}{\lambda_1 + \lambda_2} - (1-2c)(c-1) = 0,$$

which is a quadratic equation in *c* which has a finite *S* set of solutions. Let us assume that  $c \notin S$ . The system above has a solution (b, t) if and only if  $t \notin D_1$ , b = f(t) and g(t) = 0, where

$$f(t) := \frac{\theta}{4\lambda_2 \sin\left(\frac{\theta t}{2}\right)} \left[ -e^{-\frac{\lambda_1 + \lambda_2}{2}t} - (2c - 1)\cos\left(\frac{\theta t}{2}\right) - \frac{(\lambda_2 - \lambda_1)(2c - 1) - 2\lambda_2}{\theta}\sin\left(\frac{\theta t}{2}\right) \right]$$

$$g(t) = \frac{1}{2} \left( f(t) + c - \frac{\lambda_1 e^{-(\lambda_1 + \lambda_2)t} + \lambda_2}{\lambda_1 + \lambda_2} - e^{-\frac{\lambda_1 + \lambda_2}{2}t} \left( (f(t) + c - 1) \cos\left(\frac{\theta t}{2}\right) + \frac{(\lambda_2 - \lambda_1)(f(t) + c - 1) + 2\lambda_1(f(t) - c)}{\theta} \sin\left(\frac{\theta t}{2}\right) \right) \right) - f(t)c.$$
(25)

As before, g is an analytic function on its domain  $D_1^c = \{t : \sin(\frac{\theta t}{2}) \neq 0\}$ , it is not identically zero on any connected component of the domain, and thus all its zeroes are isolated. The set  $D_2 = \{t \in D_1^c : g(t) = 0\}$  is therefore at most countable, and so is  $f(D_2)$ . We conclude that  $\mathcal{N}'(c) \subset D_2$  is at most countable for all  $c \notin S$ , which implies that  $\mathcal{N}'$  is negligible. This ends the proof.

# A.2. Proof of Lemma 5

The first part of the Lemma follows from the proof for scenario NN in Proposition 3. Too see that  $R = u(t_1^*, \hat{x})$ , observe that for a remaining time t between  $t_2^*$  and  $t_1^*$ , the continuation payoff matrix u(t) is in scenario DN so that, as long as the prepared action profile is  $\hat{x}$ , players do not revise their actions. For a remaining time t larger than  $t_2^*$ , u(t) is in scenario DD where the dominant actions are  $\hat{x}$ . Hence, for any  $t > t_1^*$  one has  $u(t, \hat{x}) = u(t_1^*, \hat{x})$ . Observe that no matter the starting action profile, as t goes to infinity, the probability that the prepared action profile becomes  $\hat{x}$  before  $t_2^*$ , goes to 1. Hence  $\lim_{t\to\infty} u(t, x) = u(t_1^*, \hat{x})$ , for all  $x \in X$ .

## A.3. Proof of Lemma 6

Observe that (c, b) are such that the component game is in scenario NN. For t close to 0, continuation payoffs are given by expressions (13)–(16). For  $\lambda_1 = \lambda_2 = 1$ , we have  $\theta = 2$ , and hence:

$$\begin{split} u(t,\alpha,\alpha) &= \frac{1}{2} \left( b + c - \frac{e^{-2t} + 1}{2} - e^{-t} \left( (b + c - 1) \cos(t) + (b - c) \sin(t) \right) \right), \\ u(t,\alpha,\beta) &= \frac{1}{2} \left( b + c - \frac{1 - e^{-2t}}{2} + e^{-t} \left( (b - c) \cos(t) + (b + c - 1) \sin(t) \right) \right), \\ u(t,\beta,\alpha) &= \frac{1}{2} \left( b + c - \frac{1 - e^{-2t}}{2} - e^{-t} \left( (b - c) \cos(t) + (b + c - 1) \sin(t) \right) \right), \\ u(t,\beta,\beta) &= \frac{1}{2} \left( b + c - \frac{e^{-2t} + 1}{2} + e^{-t} \left( (b + c - 1) \cos(t) + (b - c) \sin(t) \right) \right). \end{split}$$

Time  $t_1^*$  is the smallest t > 0 such that at least one of expressions (17)–(20) is nil. Denote,

$$\begin{split} h_{\alpha,\alpha}(t) &:= (1-2c)\cos(t) + (1-2b)\sin(t) \\ h_{\alpha,\beta}(t) &:= (1-2b)\cos(t) - (1-2c)\sin(t) \\ h_{\beta,\alpha}(t) &:= -(1-2b)\cos(t) + (1-2c)\sin(t) \\ h_{\beta,\beta}(t) &:= -(1-2c)\cos(t) - (1-2b)\sin(t). \end{split}$$

Then, for  $\lambda_1 = \lambda_2 = 1$ , finding  $t_1^*$  boils down to finding the smallest t in  $\mathbb{R}_+$  satisfying:

$$e^{-t} = \max\{h_{\alpha,\alpha}(t), h_{\alpha,\beta}(t), h_{\beta,\alpha}(t), h_{\beta,\beta}(t)\}.$$
(26)

Whether the sur-place action profile  $\hat{x}$  is  $(\alpha, \alpha)$ ,  $(\alpha, \beta)$ ,  $(\beta, \alpha)$  or  $(\beta, \beta)$ , depends on whether at  $t_1^*$ , the l.h.s. of (26) equals the first, the second, the third or the fourth argument of the max operator on the r.h.s. In the non-generic case where the argmax of the l.h.s. is not a singleton, then  $\hat{x} \in A(b, c) := \arg \max_{x \in X} h_x(t_1^*)$ . Fig. 2 is obtained by letting (b, c) vary in  $[0,1] \times [0,1]$ , numerically solving for  $t_1^*$ , and hence finding  $\hat{x}$ . The frontier between two regions corresponds to the non-generic cases where two sur-place actions (and hence two payoff equivalent equilibria) are possible. Let us assume that  $\hat{x} = (\alpha, \alpha)$ , so that  $R = u(t_1^*, \alpha, \alpha)$ . Substituting  $e^{-t_1^*} = (1 - 2c) \cos(t_1^*) + (1 - 2b) \sin(t_1^*)$ , into the above

expression of  $u(t, \alpha, \alpha)$  we obtain,

$$R = \frac{1}{2} \left[ b + c - \frac{1}{2} + \frac{1}{2} (1 - 2c)(1 - 2b) \cos^2(t_1^*) - \frac{1}{2} (1 - 2c)(1 - 2b) \sin^2(t_1^*) \right]$$
  
+ 2(b + c - 1)(b - c) sin(t\_1^\*) cos(t\_1^\*)   
= \frac{1}{2} \left[ b + c - \frac{1}{2} + \frac{1}{2} (1 - 2c)(1 - 2b) \cos(2t\_1^\*) + (b + c - 1)(b - c) \sin(2t\_1^\*) \right].

Doing the same computation for the other profiles  $\hat{x} = (\alpha, \beta), (\beta, \alpha), (\beta, \beta)$  leads to the same result which proves the formula.

So far, we have proved the formula only for generic payoff matrices. In order to complete the proof and extend it to all matrices, it is enough to prove that r.h.s. of equality (8) is continuous in (b, c), since we know that R(b, c) is continuous. Denote  $t_1^*(b, c)$  the smallest t in  $\mathbb{R}_+$  satisfying  $e^{-t} = \max_{x \in X} h_x(t)$ . We argue now that  $t_1^*(b, c)$  is continuous in (b, c).

The function  $t_1^*(b,c)$  is lower semi-continuous (as the minimum of finitely many lower semi-continuous functions). Let us prove that it is upper semi-continuous on  $[0, 1]^2 \setminus \{(1/2, 1/2)\}$ .

**Claim 1.** For  $(b, c) \neq (1/2, 1/2)$ ,  $t_1^* < \infty$  and there exists  $x \in A(b, c)$  such that  $-e^{-t_1^*} < h'_x(t_1^*)$ .

**Proof.** Take  $x \in A(b, c)$ . The map  $g(t) = e^{-t} - h_x(t)$  is positive on  $[0, t_1^*)$  and equal to zero at  $t_1^*$ . Thus, its derivative at  $t_1^*$  is non-positive and  $-e^{-t_1^*} \le h'_x(t_1^*)$ . If  $g'(t_1^*) = 0$ , then  $-e^{-t_1^*} = h'_x(t_1^*) = h_y(t_1^*)$  for some  $y \ne x$ . This implies that  $y \in A(b, c)$  and  $-e^{-t_1^*} < h'_y(t_1^*)$  which proves the claim.  $\Box$ 

Now, if  $x \in A(b, c)$  is such that  $-e^{-t_1^*} < h'_x(t_1^*)$ , then using this claim, for all  $\varepsilon > 0$  sufficiently small, we have  $e^{-(t_1^*-\varepsilon)} - h_x(t_1^*-\varepsilon) < 0$  and  $e^{-(t_1^*+\varepsilon)} - h_x(t_1^*+\varepsilon) > 0$ . Since  $h_x$  is continuous with respect to (b, c), we deduce that:

 $\limsup_{(b',c')\to(b,c)}t_1^*(b',c')\leq t_1^*+\varepsilon,$ 

which proves that  $t_1^*$  is upper semi-continuous, by sending  $\varepsilon$  to zero.

Clearly,  $t_1^*(b, c)$  goes to  $+\infty$  when (b, c) goes to (1/2, 1/2) and we deduce that the r.h.s. of (8) is continuous on  $[0, 1]^2$  as a function of (b, c).

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