

# Financial Markets 1: Stocks

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## *Objective of this course*

- ① Get familiar with the most common financial assets.
- ② Recognize the payments that these assets make to their holders.
- ③ Determine the price at which these asset are traded in the financial market.

# What financial assets we study in this course?

- Stocks (Part 1)
- Bonds (Part 2)
- Derivatives
  - Forwards and futures (Part 3)
  - Options (Part 4)

## Financial markets' sizes

- Values in trillion US \$

	GDP	Stocks	Bonds	Derivatives
World	81	69	90	530*
USA	19.4	26.0	39.3	
Euro area	12.6	6.5	17.0	
China	12.2	7.9	11.8	
Japan	4.8	4.9	12.7	
Germany	3.7	1.7	3.7	
France	2.6	2.2	4.6	
UK	2.6	3.2	6.0	

\* notional value

## *Pre-requisite for this Course*

- Time value of money:
  - Interest rate
  - Discount rate
  - Future value
  - Present value
  - Annuities
- CAPM
  - Market portfolio and its return.
  - Beta of an asset.
  - Security Market Line:  $E[\tilde{r}_i] = r_f + \beta_i(E[\tilde{r}_M] - r_f)$

# Housekeeping 1/2

## Material

- Slides + Reader
- Problem sets + Practice quizzes + Practice exam
- Textbook (Optional) *Investments*, by Bodie, Kane and Marcus
- Tutorials (Optional), dates on the syllabus.
- Discussion forum

## Evaluation

- (1) Best 4 out of 5 quizzes = 1/3 of final grade
  - 10 min at beginning of class, open book
  - **Bring a calculator**
  - If you take the quiz, you also take the rest of the class.
- (2) Final exam = 2/3 of final grade
  - 2 hours, open book

## Housekeeping 2/2: **COVID 19** manners

- If you attend class face to face it is compulsory to
  - 1 wear a mask on mouth and nose
  - 2 respect distancing when sitting in the room
  - 3 If you have any symptoms of flu or cold, please do not come to class.
- If you attend class on-line
  - Keep your camera on and your microphone off
  - Be prepared to answer questions
  - Feel free to unmute your microphone to ask and answer questions
  - You can ask questions using the chat
  - Answer zoom polls when launched





# Part 1: Stocks & Market Efficiency

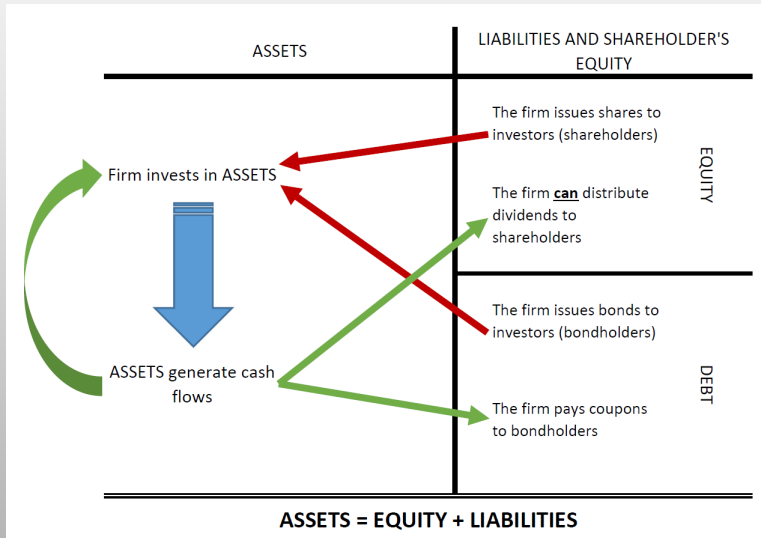
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# Overview

- Today
  1. Stock basics
  2. Dividend Discount Model
  3. Present Value of Growth Opportunities
  4. Price-Earnings ratio
- Next class
  5. Market efficiency
  6. Law of one price

# Balance sheet of a firm



# Stock definition

## Definition

A share of common stock (also referred to as stock or equity) is a financial contract that represents **ownership** of a specific portion of the company that has issued it.

# Stockholders' rights

(stockholder = shareholder = equity holder)

## 1. Ownership rights

- The firm belongs to stockholders (unless it is bankrupt)
- Stockholders approve the firm's important decisions
- Stockholders hire and fire managers of the management board.

## 2. Residual cash-flow rights

- The firm pays suppliers, employees, tax authorities first  
... then creditors (banks, bondholders)  
... whatever is left **can** be distributed as dividends to stockholders
- Stockholders have limited liability

## Stock Cash-flows

Time	year 1	year 2	...	year n	...
Cash flow	$\tilde{D}_1$	$\tilde{D}_2$	...	$\tilde{D}_n$	...

where  $\tilde{D}_t$  is the dividend that each shareholder will receive at time  $t$ .

**Important Remark:** Today, future dividends are not known. For this reason we treat them as random variables.

# Market capitalization vs. book value

- Example: Apple

book value = \$70 billion

market cap = \$2 000 billion

- Book value = equity capital booked on the balance sheet  
→ determined by accounting rules
- Market capitalization = number of shares  $\times$  price of one share  
→ what determines how much stock market investors are willing to pay for a stock?

# Valuing a stock

**Example** A stock is selling today for  $P_0 = €30$ . The analysts expect that the company will pay a dividend of  $D_1 = €2$  in exactly one year. You expect to sell the stock right after the dividend payment in one year at a price of  $P_1 = €33$ .

- What is your expected holding period return?



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- What is your expected holding period return?

$$HPR = \frac{\text{expected profit}}{\text{initial investment}} = \underbrace{\frac{E[D_1]}{P_0}}_{\text{dividend yield}} + \underbrace{\frac{E[P_1] - P_0}{P_0}}_{\text{cap. gain (or loss)}} = 0.0667 + 0.1 = 16.667\%$$

- **Remark:** Neither capital gain (or loss) nor dividend yield is guaranteed!  
 Your realized return may be different from your expected return

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- Should you buy this stock?

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- What is your expected holding period return?

16.667%

- Should you buy this stock?  
Cannot answer, depends on the riskiness of the stock: need to compare this expected HPR to the required rate of return.

## Stock valuation problem

**Short term investor:** an investor who plans to buy a stock, hold it for 1 year, cash-in the dividend (if any) and sell the stock.

Time:	today	year 1
Action:	buy the stock	cash-dividend and resell
Cash-flow:	$-P_0$	$\tilde{D}_1 + \tilde{P}_1$

$$\text{Expected Net present Value} = E[NPV] = -P_0 + \frac{E[\tilde{D}_1 + \tilde{P}_1]}{1+k}$$

where  $k$  is **the opportunity cost of capital**, i.e., the interest rate the investor could gain in an alternative investment with the **same risk factor**.

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where  $k$  is **the opportunity cost of capital**, i.e., the interest rate the investor could gain in an alternative investment with the **same risk factor**. According to the CAPM...

$$k = r_f + \beta_i(E[\tilde{r}_M] - r_f)$$

# Valuing a stock; CAPM Refresher:

In the **Capital Asset Pricing Model (CAPM)**, the expected return is given by

$$k = r_f + \beta(E[r_M] - r_f)$$

$r_f$ : risk-free rate

$\beta$ : systematic risk = part of the risk that cannot be eliminated by holding a diversified portfolio

$E[r_M] - r_f$ : equity risk premium = expected excess return on the market portfolio (remember “excess return” means return minus risk-free rate)

## A simple problem

Consider a 1 year investment in stock ABC with  $\beta = 1.1$ . You have the following information:

$$P_0 = \text{€}30, E[\tilde{D}_1] = \text{€}2, E[\tilde{P}_1] = \text{€}33$$

$$r_f = 2\%, E[\tilde{r}_M] = 25\%$$

**Suppose CAPM holds. Would you buy or short sell the asset?**



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$$OCC = k = 2\% + 1.1(25\% - 2\%) = 27.3\%$$

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$$E[NPV_{buy}] = -P_0 + E\left[\frac{\tilde{D}_1 + \tilde{P}_1}{1+k}\right] = -30 + \frac{2+33}{1+27.3\%} = -2.51$$

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$$E[NPV_{short}] = +P_0 - E\left[\frac{\tilde{D}_1 + \tilde{P}_1}{1+k}\right] = +30 - \frac{2+33}{1+27.3\%} = 2.51$$

## *A simple problem: conclusion*

Consider a 1 year investment in stock ABC with  $\beta = 1.1$ . You have the following information:

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There is equilibrium between demand and supply for this stock only if

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There is equilibrium between demand and supply for this stock only if

$$P_0 = V_0 := E \left[ \frac{\tilde{D}_1 + \tilde{P}_1}{1 + k} \right] = \frac{2 + 33}{1 + 27.3\%} = 27.49$$

- If there is equilibrium between demand and supply for a given stock, how the stock opportunity cost of capital compares to the stock expected holding period return?

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- If there is equilibrium between demand and supply for a given stock, how the stock opportunity cost of capital compares to the stock expected holding period return?

$$OCC = HPR$$

## *A simple problem: conclusion*

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- What is the fair value of the stock (i.e., the stock price such that the expected return is as given by the CAPM)?

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- What is the fair value of the stock (i.e., the stock price such that the expected return is as given by the CAPM)?

$$V_0 = \frac{33 + 2}{1.273} \simeq \text{€}27.49$$



## Dividend Discount Model (DDM)

Consider an investor that plans to take a position (long or short) into a stock for  $n$  years. Let  $k$  be the annual required return given the risk of this stock (opportunity cost of capital).

Excess demand for the stock

$$P_0 < \frac{E[\tilde{D}_1]}{(1+k)^1} + \frac{E[\tilde{D}_2]}{(1+k)^2} + \dots + \frac{E[\tilde{D}_n + \tilde{P}_n]}{(1+k)^n}$$

Excess supply for the stock

$$P_0 > \frac{E[\tilde{D}_1]}{(1+k)^1} + \frac{E[\tilde{D}_2]}{(1+k)^2} + \dots + \frac{E[\tilde{D}_n + \tilde{P}_n]}{(1+k)^n}$$

Equilibrium price only if

$$P_0 = \frac{E[\tilde{D}_1]}{(1+k)^1} + \frac{E[\tilde{D}_2]}{(1+k)^2} + \dots + \frac{E[\tilde{D}_n + \tilde{P}_n]}{(1+k)^n}$$

## *Poll 1: investing horizon*

Consider the following three investors willing to buy stock ABC

- 1 Investor 1 plans to resell the stock after one year
- 2 Investor 2 plans to resell the stock after two year
- 3 Investor 3 plans on holding the stock forever

Which investors values the stock the most?

## *Poll 1: investing horizon*

Investor 1 plans to resell the stock after one year

Investor 2 plans to resell the stock after two year

Investor 3 plans on holding the stock forever

# Fundamental value of a stock

## Definition

The fundamental value of a stock  $V_0$  is the present value of the expected infinite stream of future dividend that the stock will pay, using the opportunity cost of capital given the risk of the stock:

$$V_0 = \frac{E[\tilde{D}_1]}{(1+k)^1} + \frac{E[\tilde{D}_2]}{(1+k)^2} + \dots + \frac{E[\tilde{D}_n]}{(1+k)^n} + \dots = \sum_{t=1}^{\infty} \frac{E[\tilde{D}_t]}{(1+k)^t}$$

# Fundamental value of a stock

## Theorem

*Under the CAPM assumptions, the equilibrium price of a stock is equal to its fundamental value.*

- The fundamental value  $V_0$  of a stock does not depend on your holding period (e.g., whether you hold it for 1 year, 2 years, or forever)
- To calculate  $V_0$  you need to specify a scenario for the dividend schedule.

# Constant Growth DDM

- Simplest scenario: dividends grow at constant rate  $g$
- The DDM becomes

$$V_0 = \frac{(1+g)D_0}{1+k} + \frac{(1+g)^2 D_0}{(1+k)^2} + \dots + \frac{(1+g)^T D_0}{(1+k)^T} + \dots$$

- And if  $k > g$ , using the annuity formula with infinite horizon

$$V_0 = \frac{D_1}{k-g} = \frac{(1+g)D_0}{k-g}$$

The DDM with constant growth rate is called the Gordon model

- $g \geq k$  cannot happen. **Why?**

# Example

Hi5 Inc. has just paid an annual dividend of €2.5 per share. You expect the dividend to grow at 5% per year indefinitely. Given its riskiness, you require an expected return of 12% per year on this stock.

- What is the value of Hi5's stock?

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- What is the value of Hi5's stock?

$$D_0 = €2.5 \quad g = 0.05 \quad k = 0.12 \quad \Rightarrow \quad V_0 = \frac{(1 + g)D_0}{k - g} = \frac{1.05 \times 2.5}{0.12 - 0.05} = 37.50€$$

- The company is financed with 1 million shares outstanding. What is the market capitalization of Hi5?



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$$37.5 \times 1 \text{ million} = 37.5 \text{ million } €$$

- An investor is offering to sell Hi5 shares at €35 per share. What do you think?

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## Poll 2: Companies that paid no dividend

Google and Facebook never paid any dividend. Nevertheless their shares have a positive price in the stock market

Is this in contradiction with the discounted dividend model?

# DDM: life cycle considerations

Many firms do not pay dividends Facebook Google

- What is the value of their equity?

# DDM: life cycle considerations

Many firms do not pay dividends Facebook Google

- **What is the value of their equity?**

Assumption of constant growth rate of dividends not appropriate for these stocks. They have positive value because (investors expect that) they **will eventually** pay dividends. Need to consider different scenarios of dividend schedules for these stocks → multi-stage growth DDM.

[See problem 2 in problem set on stocks.]

# Present Value of Growth Opportunities

- Growth opportunities arise if the company retains some of its earnings and invests them in new projects
- The **retention ratio** or **plowback ratio** ( $b$ ) is the proportion of earnings per share (EPS, or  $E_t$ ) that is reinvested in new projects
- The **dividend payout ratio** ( $1 - b$ ) is the proportion of earnings per share paid out as dividend
- If new projects have returns on investment (or returns on equity) of  $ROE^{\text{new project}}$ , then the growth rate of the company's earnings is

$$g = b \times ROE^{\text{new project}}$$

- Why?

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- **Why?**

$$E_t =$$

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- **Why?**

$$E_t = E_{t-1} + b \times E_{t-1} \text{roe} = (1 + b \times ROE)E_{t-1}$$

$$D_t =$$



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$$E_t = E_{t-1} + b \times E_{t-1} \text{roe} = (1 + b \times ROE)E_{t-1}$$

$$D_t = (1 - b)E_t = (1 - b)(1 + b \times ROE)E_{t-1} = (1 + b \times ROE)D_{t-1}$$

- **What is  $P_0$ ?**

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- **What is  $P_0$ ?**

$$P_0 = \frac{E_1(1 - b)}{k - b \times \text{roe}}$$

## Poll 3: Example

FatCat Co. has earnings per share  $E_1 = \text{€}4$  and a required rate of return of 10% per year

Q1 If FatCat pays out all earnings as dividends forever, what is its fundamental value?

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Q1 If FatCat pays out all earnings as dividends forever, what is its fundamental value? Ans. €40

Now, suppose FatCat increases its retention ratio to 25% to undertake new projects that generate returns on investment of 16% per year

Q2 What is  $\frac{D_t}{E_t}$ , i.e., FatCat's new dividend payout ratio?

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Q2 What is  $\frac{D_t}{E_t}$ , i.e., FatCat's new dividend payout ratio? Ans. 75%

Q3 What is FatCat's growth rate?

## Poll 3: Example

FatCat Co. has earnings per share  $E_1 = \text{€}4$  and a required rate of return of 10% per year

Q1 **If FatCat pays out all earnings as dividends forever, what is its fundamental value?** Ans.  $\text{€}40$

Now, suppose FatCat increases its retention ratio to 25% to undertake new projects that generate returns on investment of 16% per year

Q2 **What is  $\frac{D_t}{E_t}$ , i.e., FatCat's new dividend payout ratio?** Ans. 75%

Q3 **What is FatCat's growth rate?** Ans. 4%

## Recap about stock pricing formula so far...

- In general:

$$V_0 = \frac{E[\tilde{D}_1]}{(1+k)^1} + \frac{E[\tilde{D}_2]}{(1+k)^2} + \dots + \frac{E[\tilde{D}_n]}{(1+k)^n} + \dots = \sum_{t=1}^{\infty} \frac{E[\tilde{D}_t]}{(1+k)^t}$$

- If dividends grow at a constant rate  $g < k$ , then

$$V_0 = \frac{D_1}{k - g}$$

- If the growth of dividends is obtained by consistently reinvesting at interest rate  $ROE$  a fraction  $b$  of earnings, then

$$V_0 = \frac{E_1(1 - b)}{k - bROE}$$

where:  $k$ =OCC;  $g$ = dividend rate of growth;  $b$ = plowback ratio;  $ROE$ = return on equities.

# Present Value of Growth Opportunities

If the growth of dividends is obtained by consistently reinvesting at interest rate ROE a fraction  $b$  of earnings, then

$$V_0 = \frac{E_1(1 - b)}{k - bROE}$$

**Example:** ThinDog Co. has earnings per share  $E_1 = \text{€}4$  and a required rate of return of  $k=10\%$  per year.

- what is ThinDog stock price if 100% of earning are consistently distributed to shareholders (i.e.,  $b = 0$ )



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**Example:** ThinDog Co. has earnings per share  $E_1 = \text{€}4$  and a required rate of return of  $k=10\%$  per year.

- what is ThinDog stock price if 100% of earning are consistently distributed to shareholders (i.e.,  $b = 0$ ) Ans.  $\text{€}40$
- what is ThinDog stock price if 60% of earning are reinvested into the firm at  $ROE = 5\%$ ?

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**Example:** ThinDog Co. has earnings per share  $E_1 = €4$  and a required rate of return of  $k=10\%$  per year.

- what is ThinDog stock price if 100% of earning are consistently distributed to shareholders (i.e.,  $b = 0$ ) Ans. €40
- what is ThinDog stock price if 60% of earning are reinvested into the firm at  $ROE = 5\%$ ? Ans. €22.86

# Present Value of Growth Opportunities

- We can decompose the firm's stock price  $P_0$  into two components

$$P_0 = P_0^{\text{no growth}} + \text{PVGO}$$

- $P_0^{\text{no growth}}$  is the price that would prevail if the company paid out all its earnings and would not grow ( $b = g = 0$ )

$$P_0^{\text{no growth}} = \frac{E_1}{k}$$

- PVGO is the **Present Value of Growth Opportunities**: it is the difference between the actual value of the stock and its hypothetical value if the firm did not grow

$$\text{PVGO} = \frac{E_1(1 - b)}{k - b \times \text{ROE}} - \frac{E_1}{k}$$

## Example

FatCat Co. has earnings per share  $E_1 = €4$  and a required rate of return of 10% per year

Q1 **If FatCat pays out all earnings as dividends forever, what is its fundamental value?** Ans. €40

Now, suppose FatCat increases its retention ratio to 25% to undertake new projects that generate returns on investment of 16% per year

Q2 **What is FatCat's new dividend payout ratio?** Ans. 75%

Q3 **What is FatCat's growth rate?** Ans. 4%

Q4 **What is FatCat stock's new fundamental value and PVGO (assuming next year's earnings are still 4€ per share)?**  
Ans. €50 and €10

# Growth opportunities and capital budgeting

- When is it the case that  $PVGO > 0$ ?

# Growth opportunities and capital budgeting

- When is it the case that  $PVGO > 0$ ?
- How do you relate this to capital budgeting decisions?

## Price-Earnings ratio

- The **price-earnings ratio P/E** is a commonly used financial indicator
- It gives some information on growth rates expected by the market

$$\frac{P_0}{E_1} = \frac{1 - b}{k - g}$$

- A higher P/E is indicative of higher PVGO

$$\frac{P_0}{E_1} = \frac{1}{k} \times \left[ 1 + \frac{\text{PVGO}}{P_0^{\text{no growth}}} \right]$$

- **Which company has the highest P/E?** Amazon, Apple or Facebook?

# Practical use of P/E ratio

## 1. Another method to value a stock: the “comparables approach”

- You observe P/E for listed company A and want to value the stock of unlisted company B in the same industry  $\Rightarrow$  (P/E of A)  $\times$  (Earnings of B)
- What are the underlying assumptions of the comparables approach?  
Assumption: A and B have same  $g$  and  $k$ . That's why we choose A in same industry as B; in practice use several comparable firms A in same industry. See corporate finance course.

## 2. Time variation in market P/E

- [Historical P/E ratio](#)



# Informational efficiency

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- **Weak-form efficiency:** Trading prices incorporate all past common information.

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You can't beat the market using publicly available information

# Informational efficiency

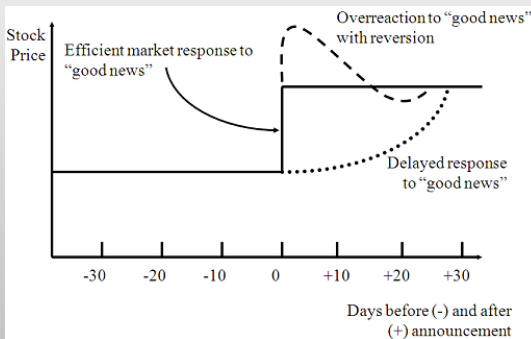
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- **Semi-strong-form efficiency:** Trading prices incorporate all public information (past and present).  
You can't beat the market using publicly available information
- **Strong form efficiency:** Trading prices incorporate all information available in the economy (public and private).  
No information of any kind can be used to beat the market.

# Informational efficiency

- Example: Stock price reaction to good news



- NB: Informational efficiency is about whether security prices accurately reflect fundamental value, not whether capital markets optimally allocate resources

# Why may financial markets be informationally efficient?

## 1. “Wisdom of the crowd”

- The market aggregates information disseminated among many investors (even if each single investor has very little info about the fundamental value)

# How many dry half green peas are there in this jar?



To answer, please send an e-mail to [lovo@hec.fr](mailto:lovo@hec.fr) with subject "beans"

# Why may financial markets be informationally efficient?

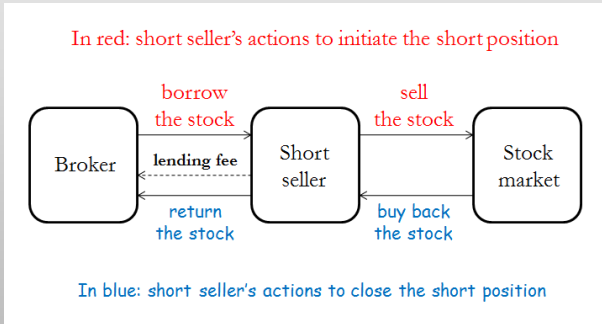
## 2. Sophisticated investors

- If price is too low, sophisticated investors buy the stock, pushing the price up
- Conversely, if price is too high, sophisticated investors sell the stock, pushing the price down.  
**But what if they don't own the stock?**



# Short selling

- A short sale is the sale of a security you don't own



# Stock return (un)predictability

- If the market is informationally efficient, it is **impossible to predict future returns** based on available information

## Poll: Informational efficiency – Examples

### Is market efficiency contradicted in the following situations?

- Q1 Through the introduction of a complex computer program analyzing past stock price changes, a brokerage firm is able to predict price movements well enough to earn a consistent 3% profit, adjusted for risk, above normal market return.

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Ans.: Yes

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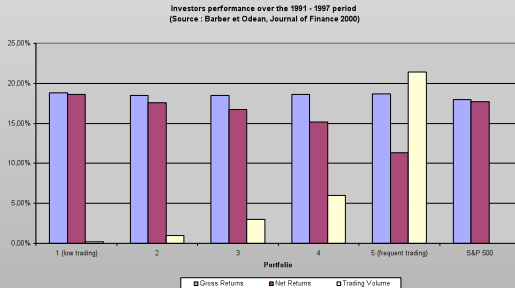
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Q3 On average, investors in the stock market this year are expected to earn positive returns on their investment. Some will earn considerably more than others. Ans.: No

# Market Informational Efficiency: Empirical evidence

- Financial market is weak form efficient (no use of technical analysis)
- Financial market is semi-strong form efficient
  - ▶ Market reaction to news
- Financial market is not strong form efficient.
- It is hard to beat the market!



## *Pricing by Arbitrage*

Any financial asset can be represented as a **list of cash flows with labels** that describe when and under which conditions each cash flow will be paid.

**Question:** Is it possible to find the market price of an asset once we have its complete description?



## Pricing by Arbitrage: example 1

Asset name	current price	in 1 year	in 2 years, iff DJ < 20,000
Asset A	$P_A = ???$	€1,000	€2,000

## Pricing by Arbitrage: example 1

Asset name	current price	in 1 year	in 2 years, iff DJ < 20,000
Asset A	$P_A = ???$	€1,000	€2,000
ZCB	$P_{ZCB} = €98$	€100	0
BEAR	$P_{Bear} = €600$	0	€1,000

What is the fair/equilibrium price of Asset A?

## *Pricing by Arbitrage: example 1 continued*

Consider a portfolio R that contains 10 assets ZCB and 2 assets Bear.

What is the stream of cash flows generated by this portfolio?

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ZCB	$P_{ZCB} = €98$	€100	0
BEAR	$P_{Bear} = €600$	0	€1,000
Portfolio R	$€(10 \times 98 + 2 \times 600)$ = €2180	$€10 \times 100$ = €1,000	$€2 \times 1,000$ = €2,000

## Pricing by Arbitrage: example 1 continued

Consider a portfolio R that contains 10 assets ZCB and 2 assets Bear.

What is the stream of cash flows generated by this portfolio?

Asset name	current price	in 1 year	in 2 years, iff DJ < 20,000
Asset A	$P_A=???$	€1,000	€2,000
Portfolio R	€2180	€1,000	€2,000

**Remark:** As holding Portfolio R is perfectly equivalent to holding asset A, we say that Portfolio R is the **replicating portfolio** of Asset A.

## *Replicating portfolio and arbitrage strategy*

### Definition

A **replicating portfolio** of a given financial asset A is a portfolio R composed of other assets such that portfolio R generates **exactly the same cashflow in exactly the same circumstances** as asset A.

### Definition

An arbitrage strategy is a way to make **'money for nothing'**, i.e., a portfolio that have 0 or negative cost when you buy it, and whose only cashflows are strictly generates positive.

## Pricing by Arbitrage: example 1 continued

**Case i):** Suppose that  $P_A = 2,000 < P_R = 2,180$

Then we have an **arbitrage strategy**:

Trade	Today	In 1 Year	In 2 Years iff DJ < 20,000
Buy Asset A	€-2,000	€1,000	€2,000
Short Portfolio R	€2,180	€-1,000	€-2,000
	<b>€180</b>	<b>€0</b>	<b>€0</b>

This arbitrage strategy increases my current wealth by €180 without affecting:

- the cash flows I will have to pay or receive in the future;
- the risk of my portfolio.

## *Pricing by Arbitrage: example 1 continued*

If  $P_A < P_R$ , then

- 1 There exists an arbitrage strategy consisting of buying Asset A and short selling the Replicating portfolio R.
- 2 Anybody who likes money will implement this strategy no matter his/her risk attitude.
- 3 There is excess demand of Asset A and excess supply of Portfolio R, i.e., assets ZCB and Bear.



The price of asset A increases whereas the prices of assets ZCB and Bear decrease.



## Pricing by Arbitrage: example 1 continued

**Case ii):** Suppose that  $P_A = 2,500 > P_R = 2,180$

Then we have an **arbitrage strategy**:

Trade	Today	In 1 Year	In 2 Years iff DJ < 20,000
Short Sell Asset A	€2,500	€-1,000	€-2,000
Buy Portfolio R	€-2,180	€1,000	€2,000
	<b>€ 320</b>	<b>€0</b>	<b>€0</b>

This arbitrage strategy increases my current wealth by €320 without affecting:

- the cash flows I will have to pay or receive in the future;
- the risk of my portfolio.

## *Pricing by Arbitrage: example 1 continued*

If  $P_A > P_R$ , then

- ① There exists an arbitrage strategy consisting of short selling Asset A and buying the Replicating portfolio R.
- ② Anybody who likes money will implement this strategy no matter his/her risk attitude.
- ③ There is excess supply of Asset A and excess demand of Portfolio R, i.e., assets ZCB and Bear.



The price of asset A decreases whereas the prices of assets ZCB and Bear increase.

## *Pricing by Arbitrage: example 1 Conclusion*

### Theorem

***Law of one price:*** *In equilibrium, i.e., in the absence of arbitrage opportunities, the price of Asset A is equal to the price of its replicating portfolio.*

## Arbitrage portfolio and strategy

### Definition

An **arbitrage portfolio** is a portfolio whose price is not positive (or strictly negative), that produces not negative (or some strictly positive) cash flows in the future.

### Example

Trade	Today	In 1 Y.	In 2 Y. iff DJ < 20,000
Short Asset A	€2,500	€-1,000	€-2,000
Buy Portfolio R	€-2,180	€1,000	€2,000
	<b>€ 320</b>	<b>€0</b>	<b>€0</b>

## Arbitrage portfolio and strategy

### Definition

An **arbitrage portfolio** is a portfolio whose price is not positive (or strictly negative), that produces not negative (or some strictly positive) cash flows in the future.

### Example

Trade	Today	In 1 Y.	In 2 Y. iff DJ < 20,000
Short Asset A	€2,500	€-1,000	€-2,000
Buy 1.147 of R	€-2,500	€1,147	€2,294
	<b>€ 0</b>	<b>€147</b>	<b>€294</b>

## *Pricing by arbitrage: the method*

- ① Provide a complete description of the asset we want to price.
- ② Build its replicating portfolio starting from assets with known prices.
- ③ The price of the asset is equal to the price of its replicating portfolio.

## Pricing by arbitrage: the general framework

### The ingredients:

- There are  $n$  financial assets  $1, 2, \dots, n$ .
- Let  $p_i$  be the current price of asset  $i$ .
- Let  $CF_i(\omega_j)$  be the cash flow that asset  $i$  pays to its holders when  $\omega_j$  happens.

### Example

$\omega_1 =$  In 1 year time;

$\omega_2 =$  In 2 years, iff DJ < 25,000;

$\omega_3 =$  in 3 weeks iff the price of oil in 2 weeks is USD 100

...

## Pricing by arbitrage: the general framework

### The dishes:

Consider portfolio  $R$  that contains assets  $1, 2, 3, \dots, n-1$ , in quantities  $y_1, y_2, \dots, y_n$  respectively. The market price of this portfolio is:

$$P_R = p_1 y_1 + p_2 y_2 + \dots + p_{n-1} y_{n-1} = \sum_{i=1}^{n-1} p_i y_i$$

The cash-flow that portfolio  $R$  pays in event  $\omega_j$  is

$$CF_R(\omega) = CF_1(\omega)y_1 + CF_2(\omega)y_2 + \dots + CF_{n-1}(\omega)y_{n-1} = \sum_{i=1}^{n-1} CF_i(\omega)y_i$$



## *Pricing by arbitrage: the general framework*

### Definition

A portfolio  $R$  is the replicating portfolio of Asset  $n$  if and only if for all possible  $\omega$

$$CF_R(\omega) = CF_n(\omega)$$

## *Pricing by arbitrage: central result*

### Theorem

*The no-arbitrage price of an asset is equal to the the price of its replicating portfolio.*

## Poll: Pricing by arbitrage: Example 2

Asset name	current price	in 1 year	in 2 years, iff DJ < 20,000
Asset A	$P_A = €2,180$	€1,000	€2,000
ZCB	$P_{ZCB} = €98$	€100	0
BEAR	$P_{Bear} = ???$	0	€1,000

- What is the replicating portfolio of asset Bear?

## Poll: Pricing by arbitrage: Example 2

Asset name	current price	in 1 year	in 2 years, iff DJ < 20,000
Asset A	$P_A = \text{€}2,180$	€1,000	€2,000
ZCB	$P_{ZCB} = \text{€}98$	€100	0
BEAR	$P_{Bear} = ???$	0	€1,000

- What is the replicating portfolio of asset Bear?  
 buy 0.5 of asset A and short 5 asset ZCB
- What is the fair/equilibrium price of asset Bear ?

## Poll: Pricing by arbitrage: Example 2

Asset name	current price	in 1 year	in 2 years, iff DJ < 20,000
Asset A	$P_A = \text{€}2,180$	€1,000	€2,000
ZCB	$P_{ZCB} = \text{€}98$	€100	0
BEAR	$P_{Bear} = ???$	0	€1,000

- What is the replicating portfolio of asset Bear?  
 buy 0.5 of asset A and short 5 asset ZCB
- What is the fair/equilibrium price of asset Bear ?  
 €600

## Pricing by arbitrage: Example 3

Asset name	current price	in 1 Y.	in 2 Y., iff DJ < 20,000	in 2 Y., iff DJ $\geq$ 20,000
Asset A	$P_A = ?$	€1,000	€2,000	0
ZCB	$P_{ZCB} = \text{€}98$	€100	0	0
B	$P_B = 90$	0	€100	€100

- What is the replicating portfolio of asset A?
- What is the fair/equilibrium price of asset A ?

## Pricing by arbitrage: Example 3 continued

It is impossible to replicate Asset A using Assets ZCB and B:

$$\begin{aligned} \text{Year 1 : } 1,000 &= y_{ZCB} * 100 + y_B * 0 \\ \text{Year 2 iff } DJ < 20,000 : 2000 &= y_{ZCB} * 0 + y_B * 100 \\ \text{Year 2 iff } DJ \geq 20,000 : 0 &= y_{ZCB} * 0 + y_B * 100 \end{aligned}$$

There is no  $y_{ZCB}$  and  $y_B$  solving this system.

When this happens we say that *markets are incomplete* and the pricing-by-arbitrage method **cannot** be used.